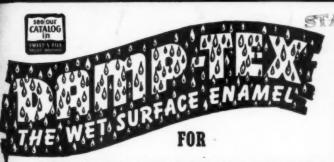
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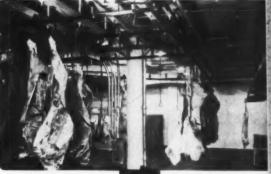
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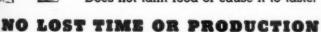


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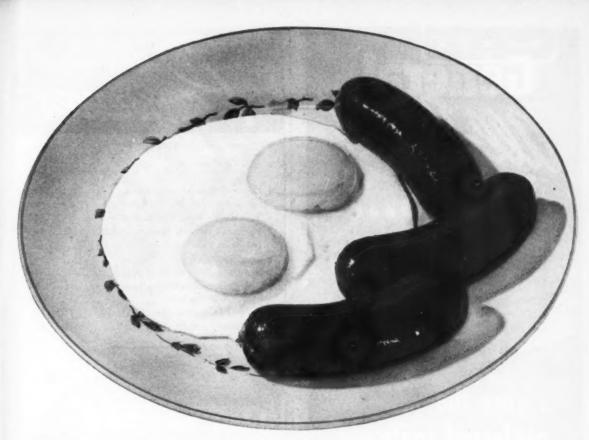
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(Mail and Wire)

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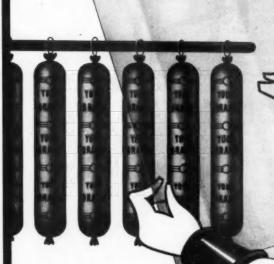
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The best way to reduce costs in your pork processing department, in the face of constantly increasing raw material costs, is to replace worn out, out-dated equipment with modern, efficient machines that take the least amount of attention, increase your out-put per hour and reduce your operating expenses all down the line. Globe engineered pork processing equipment, some of which is shown here, is the result of 36 years of engineering know-how, plus just as many years of actual packing plant manufacturing experience. This equipment is made to perform, to last, to pay for itself many times over in the many years it will serve you faithfully.

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These are only a few of the machines and other equipment described and shown on pages 366 to 397 in the new GLOBE Catalog in the section devoted to Ham, Bacon, and Pork Processing equipment. We suggest you refer to this catalog and check your needs from GLOBE'S complete line.

36 YEARS SERVING THE MEAT PACKING INDUSTRY WITH EX-PERTLY DESIGNED EQUIPMENT



The GLOBE Company

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Labor Balks at 10% Wage Hike Limit

"Complete chaos" would about describe the wage situation at the week's end as the three union members of the wage stabilization board withdrew in protest of the board's approval Thursday night, by a 6-to-3 vote, of a wage policy providing that future wage increases be no greater than 10 per cent above the levels of January 15, 1950.

Earlier in the week officials of the two major packinghouse unions, AFL and CIO, which had obtained an agreement with Swift & Company, Armour and Company and the Cudahy Packing Co. to boost wages by 9c an hour, had gone to Washington to get the increase approved by the WSB. The agreement will become void if approval is not obtained by March 25.

On Friday the CIO packinghouse union termed the 10 per cent policy "monstrously unfair" and called upon the ECA to decontrol wages and "permit wage earners to bargain freely again." A UPWA spokesman said that the 11c an hour increase granted packinghouse workers last August amounted roughly to 8 or 9 per cent of the January 15, 1950 level.

Wilson & Co., Inc., has not been negotiating with the unions. It has had no formal contract with the UPWA since the strike in 1948.

Industry Assured of Scarce Materials

Through a controls material plan which is being developed by the government, it is expected that packinghouse equipment manufacturers will be able to supply packers and processors with replacement machinery and repair parts and with needed materials used in manufacturing meat products. Representatives of the three packer associations—American Meat Institute, National Independent Meat Packers Association and Western States Meat Packers Association—recently met with Department of Agriculture officials, and are currently working on requirements of the meat packing industry for maintenance and repairs and for new construction. These will be turned over to the National Production Authority which will make the necessary allocations.

Delay on Meat Ceilings Foreseen

Dollars and cents ceilings on meat and livestock will probably be delayed somewhat, Arval Erickson, government representative, told the Western States Meat Packers Association Friday in convention at San Francisco. He said ceilings were planned originally for March 1. Pork ceiling regulations and the ceilings on hogs will be set first, he disclosed. Beef ceilings and the ceilings on live cattle will follow a little later.

Erickson said he believed that the ceilings on live animals should be the average of the prices paid during the basis period. He spiked the idea of subsidies, saying that there had not been much discussion of supports and there was no thought of using them for rollback of prices.

Officers heading WSMPA were elected for another term. They are: Douglas Allan, James Allan Sons, San Francisco, chairman of the board; E. F. Forbes, president and general manager; Henry J. Kruse, Seattle Packing Co., secretary, and Anton Rieder, Coast Packing Co., Los Angeles, treasurer.

Required Markings on Metal Caps

The effective date of Memorandum 164 of the Meat Inspection Division, USDA, dealing with required markings on metal caps for product in fully processed, hermetically sealed glass jars, has been deferred to allow packers to obtain the necessary equipment. It provides that the packer's establishment number must be shown on the metal caps and that the date of canning and the identity of the contents must also be shown, in code form or otherwise, except on products where the identity can otherwise be positively established. These features may be applied by the use of permanent ink and a mechanical stamping device.

The effective date of MID Memorandum 162 dealing with preparation and labeling of cured beef cuts (see The Provisioner of January 20, 1951, page 25) is deferred until April 1, 1951.

Seattle Public I hrary

FEB 21 1951

DENOMINATOR HOG AMENDMENT ISSUED

Supplementary Regulation 3 to the General Ceiling Price Regulation, issued February 12, contains, among other things, the method for determining ceiling prices of dressed hogs. It permits hog slaughterers to determine the dressed hog price by their traditional method of multiplying the live hog price by a fixed percentage. The percentage will be the highest percentage used by individual slaughterers during the base period December 19 to January 25.

According to the press release issued with the regulation, the change was necessary because it had been feared that western and midwestern slaughterers might begin dressing their hogs, thus halting a large part of weekly hog shipments handled by packers who traditionally sell dressed hogs and pork cuts to eastern markets. The release further stated that this revision "will not result in any price increase to the housewife as any increase in processing costs cannot be passed on to the consumer, but rather it should do much to insure an adequate supply of dressed pork nationwide."

Text of this portion of the amend-

ment is as follows:

"Sec. 2. Adjustments in Ceiling Prices Applicable to Certain Sales of Dressed Hogs. This section applies only to processors who sold and delivered dressed hogs during the base period at a price figured by using a percentage of the live hog price referred to as a 'denominator.' If you are a processor in this group, your ceiling price for sales of dressed hogs to buyers other than retailers is the current live hog price at the market used during the base period, multiplied by your highest denominator for that weight range, with the resulting price reduced to an f.o.b. plant basis, where appropriate. The denominator must be one that was used during the base period for a sale of at least 20,000 lbs. of dressed hogs.

"The increased price paid by any purchaser of dressed hogs under this provision may not, however, be added to any purchaser's ceiling prices determined by the provisions of the General Ceiling Price Regulation."

Some Wool Products Are Exempted from Price Freeze

An amendment to Supplemental Regulation 1 to the General Ceiling Price Regulation dealing with defense purchases of certain woolen products exempts from ceiling price requirements certain wool products sold to defense agencies or their suppliers under contracts entered into on the basis of invitations for bids issued on or before January 26, 1951, or pursuant to a subcontract thereunder. Among the exempt products are raw, scoured and pulled wool, wool tops, coils, mohair and wool waste.

Wage Stabilization Board Outlines Rules for Granting of Merit and Service Raises

Regulations governing the granting of merit and/or length of service wage increases, both in establishments having established plans and those which do not, are given in General Regulation No. 5 to the General Wage Stabilization Regulation 1, which was issued February 12.

Where an established plan for merit and/or length of service increases is in effect on January 25, 1951, such increases may be granted, provided all

of the following are true:

1) That such a plan existed in a written collective bargaining agreement in effect on or before January 25, 1951; in the form of a written statement of policy or a written notice furnished to or posted for employes, and that such agreement or statement be kept available at all times for inspection by the Wage Stabilization Board.

2) That such a plan contains job classification rate ranges with clearly

designated maximum rates.

3) That in accordance with the normal operation of such a plan the employe would normally be reviewed for a merit increase or entitled to a length of service increase at the time the increase is granted.

4) That if the plan provides for increases in specific amounts or percentage, increases shall not be granted

above such amounts.

5) That if the plan does not provide for specific increases, the amount of increase granted to any individual employe shall not exceed the figure reached by dividing the total amount of the merit and/or length of service increases granted to individual employes in that classification during the calendar year 1950 by the number of employes in that classification who received such increases. Where job classification specified in the calendar year 1950 by the number of employes in that classification who received such increases. Where job classification who received such increases.

fications are grouped into labor grades or levels and wage or salary rate administration has been in terms of such grades or levels, the average referred to may be computed for each such grade or level.

6) That no employe's rate shall be raised above the maximum rate of his

job classification.

In the absence of an established plan of merit and/or length of service increases, this amendment provides that they may be granted, subject to the following conditions:

 That the employe shall not have received a merit and/or length of service increase during the 12 calendar months preceding the effective date of

such increase.

2) That the number of employes whose rates may be increased in any one calendar month shall not exceed the proportionate number of increases granted per month during the calendar year 1950 in each bargaining unit or other appropriate groups of employes.

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3) That the increase granted any employe shall not exceed in amount the figure reached by dividing the total amount of merit and/or length of service increases granted to employes in the same job classification during 1950, by the number of employes in that classification who received such increases. In an establishment having no job classifications, the increase shall not exceed in amount a figure similarly computed which averages the increases granted to employes doing similar work during the year 1950.

4) That no employe shall be raised to a rate higher than the maximum rate of the job classification, or in the absence of a formal system of rate ranges, than the highest rate paid to any employe doing similar work on

January 25, 1951.

OPS Interprets Branch House Ceiling Price Order

In response to questions concerning price ceilings for companies having branch house operations, OPS Thursday issued an interpretation of the General Ceiling Price Regulation. Following is a portion of the OPS news release:

"The OPS today issued an interpretation of the General Ceiling Price Regulation in response to requests concerning price ceilings for companies which do business at more than one establishment owned by them.

"The agency stated that for purposes of determining ceiling prices each establishment which customarily operated as a separate selling unit must be regarded as a separate seller which must determine ceiling prices for itself under the regulation. For example, a packing house having branches in New York, Chicago and Dallas, which

branches operated as separate selling units, cannot fix its ceiling price for sales at all branches throughout the country on the basis of the ceiling price of one of its branches. Each establishment must stand on its own feet.

"This ruling applies to all levels, manufacturers or processors, wholesalers, and retailers," the Office of Price

Stabilization said.

"In the case of retailers, however, if the group under common ownership or control had an established practice of centrally determining uniform prices, the entire group may continue to be treated as one seller."

An OPS spokesman said the agency has no evidence that meat packers in general have not been complying with this part of the regulation but that the agency wanted to make its position clear on this matter so that nobody would misunderstand the procedure for setting branch ceiling prices.

ARMOUR FEATURES

Quick, Tasty Meat Meals in New Grosted Line

meal in a hurry" is the merchandising theme featured in the fresh frosted meats introduced by Armour and Company, Chicago. This message is an integral part of newly designed consumer packages for a line of seven frosted meat items. The theme is repeated on the face of the package as part of the fresh frosted seal.

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More importantly, the package face is designed as a main course platter and suggestively repeats the message: a "meal in a hurry." The housewife who is pressed for time might wonder, rather frantically, what to serve for dinner as she does her last minute shopping. This package provides a ready-made and fully-illustrated answer.

Selection of the platter design was motivated by Armour's merchandising research program. The consensus of retailer opinion showed that the platter design was the most effective for merchandising a frosted food. In a window-type package, such as was formerly used, the window would frequently become fogged. Of prime importance is the fact that the housewife visualizes food in terms of a meal. She does not think, like the professional food buyer, in terms of finish, color, etc.

In mass displays of packaged prod-

ucts, the platter design has a strong impulse buying influence. Since the housewife's primary interest is in preparing appetizing meals, a full-color picture of an enticing, prepared dish is a powerful buying stimulus.

By offering suggestions for future meals, the platter design creates retention value that means further sales of different items in the same line. Meal planning is something of an effort. The platter design, by its suggestive meal making simplification, wins the housewife's approval.

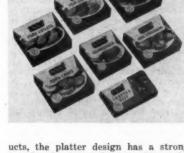
While not a critical factor with frosted meats, the fully enclosed package does provide additional product protection against show case light exposure and repeated handling. The chances that an inquisitive shopper might puncture the cellophane window or damage the product through the ordinary handling that takes place in

MRS. ELSIE HANEY, dietician and member of Armour's Consumer Service department, shows how easy it is to inspect the fully-wrapped transparent inner package of froster meat. Left, new line of 8-oz. consumer-size fresh frosted meats line which Armour will introduce March 1 for self-service retailing.

average frozen food cases are eliminated. If the housewife is determined to inspect the frosted meats, she has but to lift the flap cover of the package to get a full view of the product which is thoroughly protected by an inner

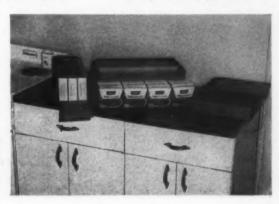
transparent wrapper. The complete package is so designed as to emphasize the central theme, "meal in a hurry." The reverse side suggests that the housewife try other Armour fresh frosted meats for other "meals in a hurry." The inner flaps of the package supplement the sug-gestion by listing six complete meals in thumbnail menus. For example, a "meal in a hurry" can be prepared with boneless pork chops, fried apple rings and green beans. The locking flap of the cover announces the availability of a free Marie Gifford recipe booklet, "Meals in a Hurry," which has 20 full course meal suggestions featuring frosted meats. In promotional merchandising the recipe booklet will be made available for distribution at the retail level as part of point-of-sale material. Recipes are also printed on the bottom of the package.

The speed with which meals can be (Continued on page 35.)





SLEEVE-TYPE container, left, allows easy stocking of self-service case. Packages are brought out by pulling on sleeve tongue. At right is a breakdown photo of the shipping unit, showing two corrugated sleeves, the fiberboard container and the manner of packing units. Each container currently contains but one type item; however, Armour is considering plans for variety packs.



THE LATEST IN SKINLESS PORK SAUSAGE

Refined technique assures efficient, economical production provided simple rules are followed

To the list of items that come from deep in the heart of Texas, add the skinless pork sausage. A practical adaptation of the skinless technique, originally developed for the frankfurter, took place recently in the Texas area.

Favorable consumer reaction in the Texas area market has hastened the introduction of this type pork sausage in other markets. Further refinements in packaging and merchandising have transformed the skinless link into a very successful consumer-size package item.

Two important features of the new technique are said to be a sizable reduction in production costs and assurance of links of uniform size and weight. Cost reductions are possible because of the lower unit cost of the cellulose casing and machine linking. Uniformity of casing capacity at a given stuffer pressure, coupled with the exactness of machine linking, results in a standardized link. Normal availability of the cellulose casing assures continued production in any volume desired.

The Visking Corporation, Chicago, worked in close cooperation with a number of packers in evolving this technique. Various methods were tried for producing a skinless pork link. In the first attempt, the meat composition was extruded in long ribbons which were frozen, cut and packaged. While this method seemed acceptable, some plants experienced difficulties with this technique.

In the early experiments, pork sausage was stuffed into long lengths of cellulose casings which were hung on sticks for freezing. While considered an improvement, this method was not the final answer. The long lengths were difficult to peel and frequently broke in handling. Then, machine linking of the stuffed casing was tried. Reservations as to the feasibility of this procedure disappeared with the first test. The idea worked!

The preparation of skinless pork sausage calls for a simple procedure which can be followed by virtually any sausage plant provided a few fundamentals are adhered to. Basically, the new technique requires adequate freezer facilities, without which a kitchen should not try to produce this new product. Leasing suitable freezer facilities might be a temporary answer.

The pork sausage must be firmly frozen. If the product is not frozen, it will lose its shape in peeling and prepackaging. Inasmuch as many packers freeze their present link pork sausage with satisfactory results, this presents no problem. Many packers feel that just prior to peeling the product, the temperature thereof should be in the 15- to 20-deg. range.

The temperature to which the product will have to be chilled is determined in part by the meats used in the production of the pork sausage. Leaner

THE CORRECT technique of peeling the frozen pork sausage in the spiral manner is illustrated at left. Operator pulls on casing tab with one hand and rotates the link with the other. Right, the skinless pork sausage, hung in the conventional manner on sausage sticks, is tested for firmness.

meats freeze firmer because of the higher moisture content of the lean tissues and, consequently, their temperature range can be higher than that of fatty meats. How quickly the desired temperature can be reached will depend upon the freezer facilities. With low temperature blast type freezers, this can be accomplished in two hours, while with the more conventional freezers, the time will be longer and may be as high as 12 hours.

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The important point to remember is that the critical factor is the internal temperature of the product and not the time in the freezer. If not chilled to at least the 15- to 20-deg. range, depending upon its meat content, the product will not readily retain its shape during handling.

Actual procedure in processing is as follows: Natural sage should not be used in the spice formula as it has a tendency to cause discoloration when the product is exposed to light and air. For more desirable color and greater ease in stuffing, the trimmings should be at least 60 per cent lean. The stuffing horn may be cut to a 5-in. length, and the 40-ft. casing divided into two 20-ft. lengths. The casing should be cut in a manner that will result in a clean cut. Scissors are preferred to a knife, although a razor blade on a soft block is equally effective.

Stuffing through a regular horn requires high pressure and may result in separation of fuzzy-like ends of the fat content that come to the surface, and tend to adhere to the casing.

These are particularly noticeable upon peeling as they make peeling





more difficult and detract from appearance of the finished product. As previously stated, one solution to this problem is to cut the stuffing horn to a 5-in. length. This lowers the pressure needed to force the highly viscous material through the horn.

A pressure of 65 to 75 lbs. is recommended in stuffing, but again, as in the case of the freezing temperature, the nature of the pork sausage composition will have a bearing on the pressure that will be needed to attain de-

sired stuffing speed.

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Formulas using a leaner meat will stuff out easier as the lean has more moisture which provides a lubricant, whereas firm fatty meats being dryer, will be more difficult to stuff. While higher stuffing pressures result in greater productivity, they also increase the possibility of smearing. It is stated that in some instances a pressure as high as 175 lbs. has been used. The question of balancing the productivity and appearance factors will have to be settled by the individual sausage kitchen.

Some packers prefer to shower the stuffed sausage in hot water for a minute or two before freezing, claiming that this operation improves color and facilitates peeling.

Correct Dew Point Important

The stuffed product is then moved to the freezer where it is pulled down to the desired inside temperature. In removing the cage full of product from the freezer preparatory to peeling, the product should be permitted to sweat by condensation of moisture from the air. A test of this dew point, which is the correct combination of temperatures and humidities, is the steaming of the ordinary eye glasses. If one walks from the freezer into the peeling room and the glasses fog, the pork sausage should also be properly conditioned within a very few moments. If there is no fogging of the glasses, it is recommended that the product be briefly moved through a warm, humid room, such as the cook room, to impart the necessary amount of moisture on the surface of the casing.

In any event, the amount of product removed from the cage and placed on the table should be limited to a quantity that can be peeled immediately. In no case should the product be allowed to lay in quantity on the peeling table. Piling will cause crushing with the resultant breakage and hard peeling. The room temperature for the peeling operation should be about 45

degs.

A spiral motion rather than the rip and tear method employed for frankfurters, should be used in peeling skinless pork sausage. The spiral peeling may reduce somewhat the productivity of the operator as compared to the rates attainable with frankfurter peeling but, with practice, speed can be increased.

Packing should be accomplished as quickly as possible to hold down product temperature. If the package is a



A PROPERLY PROCESSED skinless pork link will hold its shape while being fried, permitting easy turning with knife or spatule.

tray or open faced box, the peeler puts the product in the container, and the cellophane wrapping can be done by another operator or machine. But if the package consists of a cardboard back with cellophane sheet, the most effective method is to alternate a peeler with a packer and sealer. In other words, the two work side by side.

Product should be returned to the freezer or the pork sausage holding room immediately after packaging. It is stated that the same temperatures generally used in holding pork sausage, about 42 degs., are acceptable.

While it is realized that the traditional pork sausage is thin, it is indicated that the casing used in the process be of the size that would permit the use of a maximum diameter stuffing horn. By using a larger orifice, stuffing speed can be increased at no sacrifice of link appearance. For example, a 25/32 "Nojax" casing, produced by Visking, takes a No. 1 horn, while a 26/32 casing takes a No. 2 horn. By increasing the size of the opening through which the meats are stuffed, the rate of stuffing is materially increased.

As was stated before, the rate of stuffing is influenced by the nature of the batch as to lean and fat proportions. The leaner the product, the better the stuffing. In a like manner, the meats should not be chilled too low prior to stuffing. The batch of pork sauge meats should be held at 38 degs. The warmer the product, the better the lubricant properties of its moisture components. Obviously, there is no point in heating the meats to a dangerous level just to secure a slightly

(Continued on page 35.)



THREE TYPES OF PACKAGES in which skinless pork sausage is merchandised are shown here. The upper pack, with rigid sides, does not have the visibility of other two, but is recommended for its protective qualities and convenience of use. Once the package is opened by the housewife, product may still be kept intact without being re-wrapped.

Best Buy Boss



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For maximum profit to you and maximum safety for your workers hogs should be handled swiftly . . . but gently. Slips and misses at the hoist or sticking rail endanger workmen, and bruised or dam-

aged hams endanger profits. Hogs should be shackled with a single hook shackle, hoisted rapidly and smoothly and deposited on the sticking rail gently; without possibility of jerk or miss. Have you watched your hag killing

operations lately?

Boss Senior Jerkless Hog Hoist, Furnished for right or left discharge, single or double installation. Capacity single, 300 hogs per hour; double, 600 hogs per

WHY NOT TAKE A WALK? Take a walk through your hog department and watch the progress of your hogs from shackling pen to scalding tub. If you see jerks as the hogs land on the sticking rail examine your records for bruised or damaged hams. Examine your safety records too!

Then get out your copy of the Boss Catalog No. 54 and examine pages 8, 9, 10, 11 and 12 for information about our safe and jerkless hog hoists. Check the many · exclusive features. Compare them with your present

There's a hoist in the Boss line to exactly meet your rehoists and with competitive brands. quirements regardless of your hog processing capacity. Install it! And then in sixty days examine your records

again.

If you don't have a Boss Catalog No. 54 we will supply one promptly on request.

Boss Junior Jerkless Hog Hoist. Furnished for charge, single or double installa-tion. Capacity: single, 175 hogs per hour; double, 350 hogs per hour.

> THE Cincinnate BUTCHERS' SUPPLY COMPANY CINCINNATI 16. OHIO -

OPS Issues Slaughter Control Order

QUOTAS TO COME LATER



THE slaughter control order issued February 9 by the Office of Price Stabilization classifies slaughterers into three main classes and prescribes quotas by which slaughterers of each class ascertain the amount of livestock they may slaughter or have slaughtered for them. The order ("Distribution Order 1, Fair Distribution of Livestock and Meat") was described by ESA as "a necessary first step in a larger effort to prevent dislocation of the normal channels of distribution for meat."

Section 14 provides, in part: "The policy of this order requires not only that the slaughter of livestock be maintained in normal channels, but also that meat be distributed from the slaughtering plant through the normal classes of customers within geographical areas. All slaughterers, custom slaughterers, wholesalers, processors and individual users may be required to reflect a pattern of acquisition and distribution of livestock and meat based on all or any part of the period beginning January 1, 1950."

OPS is reported to be drafting an order which would assign meat quotas to meat distributors at other than the retail level and to industrial consumers of meat. Officials have stated, however, that it would not be put into effect unless or until necessary. OPS officials have also said that consumer rationing of meat does not appear to be necessary in the foreseeable future.

The classes of slaughterers listed by the order are: 1) Class 1 or federallyinspected slaughterers; 2) Class 2 or commercial slaughterers not federally inspected; 3) Class 1A, persons who have Class 1 slaughterers slaughter livestock for them; 4) Class 2A, persons who have Class 2 slaughterers slaughter livestock for them; 5) Class 3 or farm slaughterers who transferred up to 6,000 lbs. of meat during the calendar year 1950, and 6) Resident operators of farms or persons who raise their own livestock and slaughter it for use in their own households or on the farm which they operate. For companies which operate more than one slaughtering establishment, the order applies to each separate establishment and each of them must be operated as if owned by a different person.

The following prohibitions against slaughtering are outlined in Section 2 of the order:

"(a) Between February 9, 1951, and

April 1, 1951, you may not slaughter cattle, calves, sheep and lambs, or swine unless you were engaged in the business of slaughtering that species of livestock during the period from January 1, 1950 to February 1951, or unless you are a resident operator of a farm who comes within the definition of a Class 3 slaughterer, or a livestock raiser.

"(b) On and after February 9, 1951, you may not have cattle, calves, sheep and lambs, or swine slaughtered for you unless you had that species of live-stock slaughtered for you during the period from January 1, 1950 to January 1, 1951, or unless you are a resident operator of a farm or a livestock raiser.

"(c) After April 1, 1951, unless you have been registered by the Office of Price Stabilization, or unless you are a resident operator of a farm or a livestock raiser, you may not slaughter cattle, calves, sheep and lambs, or swine.

"(d) After April 1, 1951, if you are a Class 1 or Class 2 slaughterer, you may not slaughter cattle, calves, sheep and lambs, or swine in excess of your quota.

"(e) Violation of the regulation will subject you to the penalties of the Defense Production Act of 1950, including

A COMBINATION OF cellophene and wax paper for packaging purposes is being produced by Milprint, Inc., Milwaukee, Wis., as an answer to the short cellophene supply. Called Revelation, this wrap is said to assure complete product visibility, yet uses 60 per cent less cellophane. The greaseproof sidewalls offer extra printing surfaces for brand identification, recipes, etc., on meat loaves and other products. The Luter's sliced becon package, shown above, is Revelation wrapped for the Smithfield Packing Company, Inc. of Smithfield, Virginia.

a fine of \$10,000 and imprisonment." Class 1 slaughterers must register with the Office of Price Stabilization, Washington 25, D. C., on or before March 15, 1951, by filing in duplicate OPS Form DO 1-1. OPS will then send the packer prior to April 1, 1951, its registration number and quota. Prior to registering, Class 1 slaughterers must notify each Class 1A slaughterer for whom it slaughtered livestock during the calendar year 1950 of the exact amount of livestock it slaughtered for him during that period by mailing to him OPS Form DO 1-4 in duplicate.

Beginning April 1, 1951, each Class 1 slaughterer will have a quota, fixing for each week the number of pounds liveweight of each species of livestock. The quota will be determined by the use of a multiplier and FIS base furnished by OPS. Prior to the beginning of each quarter, the first Monday in January, April, July and October of each year, OPS will notify slaughterers of the multiplier for each species of livestock to be used in determining quotas for each week of the quarter. In addition, slaughterers will be notified prior to the commencement of each week of the FIS base by species and by pounds liveweight for that week to which to apply the multipliers to determine quotas for that week. During the first two days of the week slaughterers may be notified of a decrease in the FIS base; at any time during the week they may be notified of an increase in the FIS base.

Example: Suppose a slaughterer has been informed that his multiplier for swine is .004. Prior to the quota period slaughterer is notified that the F18 base for swine for the quota period is 250,-500,000 lbs., liveweight. Multiplying this figure by .004 gives a quota for swine for that period of 1,000,000 lbs., liveweight.

There is a provision for carry-overs. In the event a slaughterer did not use his entire quota for any species during a given week, he may use the unused portion—not to exceed 10 per cent of that quota—in the next week only.

Example: Slaughterer A has a quota on swine of 100,000 lbs. Hveweight for the quota period. He slaughters swine weighing a total of 90,000 lbs. Hveweight during the period. He may therefore carry over 10,000 lbs. to his next period, If he slaughters only 70,000 lbs. out of the quota of 100,000 lbs., or 10 per cent, to his next period.

Penalties for slaughtering in excess of quota are provided for in a section entitled "Overages": "If in any week you slaughter livestock of any species in excess of your quota (including any carry-over from the preceding week)

(Continued on page 21.)



GREAT LAKES STAMP & MFG. CO.

2500 Irving Park Road

Chicago 18, Illinois





Set Dollars and Cents Ceiling Prices on Three Vegetable Oils

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Early this week the Office of Price Stabilization established specific dollars and cents ceiling prices for cottonseed, soybean and corn oils. This is the first price regulation to establish set ceilings on an industry-wide basis, al-though Price Stabilizer Michael V. Di-Salle has promised that orders, tailored to meet special industry conditions, would follow the general price freeze order issued on January 26, allowing manufacturers to charge the highest price they received for their products between December 19 and January 25.

The order sets uniform, industry-wide basic prices, adjusted for various sales areas. They are: Crude cottonseed oil (Valley basis), 231/2c per lb.; crude soybean oil 201/2c, f.o.b. Decatur, Ill.; crude corn oil, 24 1/2c, midwestern mills. The regulation also allows written contracts for the sale of such fats and oils legally entered into prior to the effective date of the regulation to be carried out at the contract price.

Ceiling prices for sellers of cottonseed oil in tank cars, in cents per lb., are as follows:

F.O.B. MILL

DELIVERED

San Francisco and Los Angeles, Calif 24%

Differentials for other delivery points. The customary differentials above or below these delivered prices shall apply to all other destinations.

Differentials for other types of bulk containers. The customary differentials for other types of bulk containers shall continue to prevail.

Differentials for other grades. The customary differentials for grade above or below these prices for basic grades

shall continue to apply.

Adjustments for premium quality. If you have customarily charged a premium over the market price for a grade of refined cottonseed oil, you may apply in writing to the Director of Price Stabilization, Washington 25, D. C., for an adjustment in your ceiling price for such premium quality oil. This application shall contain all pertinent information describing the quality characteristics of the particular grade of oil and documentary evidence that you have customarily charged the premium. After March 1, 1951, you may not charge the premium price without the written approval of the Director of Price Stabilization. Until March 1, 1951, you may charge your customary premium over the applicable ceiling.

These ceiling prices shall be ad-

justed on a 9 per cent settlement basis as provided in Rule 142 of the 1950-51 rules of the National Cottonseed Products Association. The premium that customarily prevailed on sales of crude oil sold and delivered to a buyer to whom it may be shipped for no more than a switching charge is allowed.

The ceiling prices for cottonseed oil futures contracts traded on the New York Produce Exchange and on the New Orleans Cotton Exchange shall be 26.40c and 25.95c per lb. respectively.

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Ceiling prices for sellers of crude soybean oil are as folows:

F.O.B. MILL

F.O.B. DECATUR, PLUS FREIGHT TO DESTINATION

Delaware, Indiana, Kentucky, Michigan, New Jersey, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Virginia, Wis-consin . 201/2

These ceiling prices shall be adjusted on a 7 per cent refining loss basis as provided in Rule 102 of the 1950-51 Rules of the National Soybean Processors Association, and the premium on selling within switching limits shall also prevail.

The ceiling price for crude soybean oil futures contracts traded on the New York Produce Exchange and the Chicago Board of Trade shall be 20.50c per lb.

Ceiling prices for sellers of corn oil, in tank cars, in cents per lb., are as follows:

The regulation also outlines penalties for violating any provision of it and provides that complete records must be kept.

OPS to Establish Industry **Advisory Committees**

The Office of Price Stabilization is planning to appoint industry advisory committees to provide information, advice and recommendations, from time to time, as the need arises. The OPS announcement stated that members for each committee shall be selected "in a way to assure fair representation for independent small, for medium and for large business enterprises, for different geographical areas, for trade associa-tion members and non-members and for different segments of the business or industry affected."

Unless otherwise specified, meetings will be held in Washington, D. C., and be under the supervision of the Director of Price Stabilization. Rules concerning attendance will be very strict. No alternates will be permitted at meetings and no representatives of business or industry may attend a meeting unless invited.

Margarine in Oregon

A bill to legalize the sale of colored margarine in Oregon was passed by the state Senate recently.

NEVERFAIL

. . . for taste-tempting MAH FLAVOR

"The Man You Knew"



The Founder of H. J. Mayer & Sons Co., Inc.

Pre-Seasoning

3-DAY HAM CURE

It's the good, old-fashioned, full-bodied ham flavor that your customers want. That's what NEVERFAIL gives you. For extra goodness, NEVERFAIL imparts to the ham a distinctive, aromatic fragrance . . . because it preseasons as it cures. In addition, the NEVER-FAIL 3-Day Ham Cure always produces an appetizing, eye-catching pink color . . . mouthmelting tenderness . . . and a texture that's moist but never soggy. Write today for complete information.

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Approved

Take it from the "Old Timer," grinder plate and knife manufacture is a specialized business. It involves precision design and machining . . . It requires craftsmen who are proud of their work. All these are built into SPECO knives and plates, to your prefit!



Pictured with SPECO's famed "Old Timer" is the one-piece, self-sharpening C-D Triumph Knife with lock-tite holder. Easy to assemble — easy to clean, self-sharpening. Pictured below is SPECO's C-D Cutmore — top-quality knife in the low-priced field. Outwears, out-performs costlier knives.

There are six SPECO knife styles . . . 10 SPECO plate styles — in a wide range of sizes for all makes of grinder. Guaranteed.

SPECO's C-D Sausage-Linking Guide increases hand-linking speeds, cuts linking costs, improves product appearance.







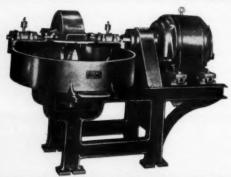


FREE: Write for SPECO's "GRIND-ING POINTERS." Speco, Inc., 3946 Willow Road, Schiller Park, Illinois. SPECO, INC.

You get the <u>plus</u>-performance of built-in dependability from packer-endorsed

RANDALL EQUIPMENT

Every item in the RANDALL line of meat packing and sausage manufacturing equipment is engineered to do a particular job in a particular way... for particular packers and sausagemakers! RANDALL Cutters, Mixers, Stuffers and Ovens are job-rated to fit the limited production needs of both the small and medium-sized processor. Low initial cost plus dependable, efficient service characterizes all RANDALL equipment. Write today for illustrated catalog and the name of your nearest RANDALL Distributor!



SELF-UNLOADING PERFECTION CUTTER

Here is an indispensable machine to any efficient sausage kitchen. Cuts and mixes evenly, quickly and coolly!

The Randall Perfection Cutter increases yield and improves product quality. Capacities to fit every production schedule . . . 125 to 800 lbs.



NO. 231 STUFFER

Designed for fast, dependable production. Polished white metal meat valves, guaranteed leak-proof piston, exclusive safety features. 100 to 500-lb. capacities.



MANHATTAN HAND STUFFER

Improved model . . . ideally suited where electric current is not available. Special device prevents meat from leaving stuffer tube during casing changes. Will take a full 50-lb. load.

RANDALL MEAT MIXER

Eight sturdy, scientifically designed paddles thoroughly mix up to 400 pounds of meat. Silent chain drive. Tilting tub for easy cleaning and unloading. Tub measures 28" by 26¾" with a depth of 21½".



EFFICIENCY REVOLVING OVEN

Compact, heavy-duty unit. Designed for convenient loading and unloading. Eight revolving shelves each hold eight 6-lb. meat pars. Gas heated. Well-insulated. Automatic heat control. Attractive gloss enamel.



R. T. RANDALL & COMPANY

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THE MEAT TRAIL

PERSONALITIES and Events OF THE WEEK

►An open house for the public and retail trade on Sunday, March 4, will be held at the new, one-story plant of Armour and Company, Norfolk, Va. With this event Armour is also celebrating its sixty-second anniversary in Norfolk. Located on a landscaped site at Wilson rd. and Berkley ave., the new building measures 209 by 132 ft. Exterior is of glazed brick and the building has a concrete foundation. Designed to facilitate the handling of product, the branch can unload four railroad cars and two trucks at one time. Designed by the Armour engineering department, the plant will serve as a model for other Armour branches constructed in the future. Armour officials who will welcome open house visitors will be W. S. Shafer. vice president; J. R. Herndon, general manager of branch houses; R. J. Hurt, district manager, and F. A. Hilliard, branch manager.

▶P. P. Bragg has been appointed manager of the Dallas, Tex. branch of Wilson & Co., succeeding R. E. Bryant who has been made sales manager of the southwestern division. Bragg, formerly assistant manager, has been succeeded by W. P. Presley.

►George Leitch has been appointed advertising manager of the Tobin Packing Co.. Albany Division, Albany, N. Y. He succeeds Chester J. Reid who died

MORE THAN 5,000 children and their parents braved one of the winter's worst blizzards to jam Detroit's Fisher Theater recently to enjoy a free show featuring Cactus Jim, the television character. Sponsored by Hygrade Food Products Corp., the show brought 10,000 ticket requests. Here Cactus Jim (center) aided by T-Bone (left) and Honey give the commercial pitch on the program. A novel feature was the presentation of more than 5,000 miniature potted cactus plants to those present and 1/2-1b. frank packages.



recently after 20 years with the company. Leitch recently acted as chairman at the annual Hot Stove League session of the Albany Lodge of Elks, sponsored by the packing company for the benefit of the local polio program. ►Ralph Myers, superintendent of the Carstens Packing Co. at Spokane, Wash., died suddenly on February 13. He was 54 years old and had been connected with the company for 25 years. ►John Peters, who founded the Peters Meat Co., Williamsport, Pa., died re-cently. He would have been 93 on February 14. Prior to last November, Peters had been in good health and active. On the day he was stricken he planned to direct some carpenters working at the packing plant. Although retired, he kept in close touch with the business. In 1949 Peters was presented a diamond emblem by the American Meat Institute in recognition of 75 years service to the industry. After several years working for a butcher, Peters bought the Isaac Kirk sausage business in Montoursville. He immediately went into the general meat business and, with the aid of a brother, built a small plant. In 1898 he built the first unit of his present plant. He enlarged the plant several times, the largest addition being a cold storage building erected in 1922. After a serious illness in 1934 Peters retired from active management. His sons, Clarence, Dewey, Raymond and Philip, took up its management.

► Homer Heege, who was field sales manager of the Sutherland Paper Co., Kalamazoo, Mich.,

died on February 8. Death was attributed to a coronary ailment. Since 1942 Heege had been field sales manager for the Sutherland company. Prior to that time, from 1931 when he joined the company, he had served in various sales capacities. Heege was widely known among

HOMER HEEGE

meat packers throughout the country, having served the industry for many years.

▶John Krause, 80, has retired as plant superintendent of the Kerber Packing Co., located at Elgin, Ill., after 62 years. He took a position with the company, founded by the late Charles A. and William A. Kerber, when he was 18 years old. He was made superin-



THE NEWLY ORGANIZED INDIANA chapter of the Institute of Food Technologists met recently with the group pictured above attending. It included representatives of Kingan & Co., Kroger, Stokely, National Doughnut Corp., A and P, Eli Lilly & Co., Kemp Bros. Canning Co., Ball Bros., Bessire & Co., Superior Laboratories and Wm. J. Stange Co. Virgil Rupp and Kevin Shea of Kingan have been active in the organization of this chapter, which will receive its charter from Charles S. Lawrence, executive secretary of the Institute, at the March meeting.

1951



Custom Seasonings make the big difference

PORK SAUSAGE CUSTOM'S Pork Sau-

sage Seasonings bring out the sizzling goodness of your pork sausage and snap up your sales picture! The use of a CUSTOM Seasoning in your present formula will result in a more appetizing product with the big difference in flavor appeal . . . a potent sales argument in winning and holding consumer acceptance.

Your CUSTOM Field Man is always at your service to help you improve your products, step up sales and increase your profits. He's an expert in solving sausage, loaf and smoked meat problems. Contact him today!

• Custom products designed to make the big difference in your sales picture include: Seasonings... Straight Cures... Enriched Complete Cures for Pork, Corned Beef, Dried Beef, Turkey, Boiled Hams and Sausage . . . Pre-Cooked and Enriched Binders . . . Emulsifiers . . . Flavor Boosters . . . Flavor Salts . . . Special Sauces.



Custom Good Products, Inc.

701-709 N. Western Ave. Chicago 12, Illinois



tendent 40 years ago. One of his sons, Walter, is foreman of the curing room of the Kerber Packing Co.

►Ed Hubbard, who has been living at Seattle, Wash, since he retired several years ago from Mid-West Order Buyers, died on February 14. He had been ill for several years.

►Bruce McKinley, superintendent of the Twin City Packing Co., Winston-Salem, N. C., reported a serious smokehouse fire recently. It was caused by a faulty blower.

►The Cudahy Packing Co. plant at Albany, Ga., will be expanded and re-modeled during 1951 at a cost of about \$200,000, it was announced recently.

►Sam Rosenthal, president, Samuels & Co., Inc., Dallas, has announced the



appointment of Robert L. Perry as sales manager. Perry has a background of 27 years in the meat industry, most of it with Oscar Mayer & Co., Chicago. He joined the company in Chicago as a driver but shortly transferred to the sales division. He had experience in restaurant, specialty sales and pro-

motion work, as an assistant general sales manager, and as a district sales mahager of the New England district. ►Wilson & Co. has started manufacturing margarine at its new plant in Oklahoma City, Okla., one of the most complete in the Southwest. The plant will produce margarine patties for hotel and restaurant trade as well as the certified vegetable oil margarine, combination vegetable oil and animal fat margarine and bakers' margarine. John A. Orcutt, who has been with Wilson for four years, is manager of the plant. ►Garvey Haydon of Armour and Company's sheep department was a speaker at the recent annual convention of the Corn Belt Livestock Feeders Association in Chicago. He reported that experiments in producing two lamb crops a year have proved successful so far but that some unsolved problems remain.

►Joseph Crawford Brown, 84, retired superintendent for the old Morrison Packing Co., Cincinnati, died recently. Mrs. Dora Merrill Field has purchased the Montgomery Frozen Food Bank at Cincinnati, O., which processes meat for wholesale as well as for its patrons, from Richard Whiting, for a reported \$25,000.

►Judges for the 1951 State Spring Barrow Show in Albert Lea, Minn., March 15-17, include Lew Reeve, Geo. A. Hormel & Co., Austin, Minn., and C. R. Adams, Wilson & Co., Albert Lea.

► Christopher J. Roeschlein, 75, retired Chicago wholesale and retail meat dealer, died recently after a two-year illness. He had also owned and operated the Antioch Packing Co.

Slaughter Control Order

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(Continued from page 15.)

your quota for the following week for that species shall be reduced by twice the amount by which you exceeded your quota. If twice the amount of the overage is greater than the quota of the ensuing week you may not slaughter any of that species during that week nor in any succeeding week until the total of the quotas for the weeks in which you are prohibited from slaughtering livestock equals twice the amount of your overage. The quota limitations here imposed are in addition to any actions, penalties or proceedings authorized by law for violation of this order."

Class 1 slaughterers are required to stamp or mark their registration number (which will be the same as the federal inspection establishment number) on each carcass so that it appears on every accessible wholesale cut. All wholesale cuts of meat derived from livestock slaughtered on behalf of a Class 1A slaughterer must bear an additional stamp showing the number of that slaughterer.

Invoices containing the date, the buyer's name and address, slaughterer's name and address and the amount and kind of meat sold must be furnished the buyer on every sale of meat and copies must be preserved.

Should a packer wish to give up federal inspection and become a Class 2 slaughterer, it must notify the Washington office within five days of the time it gives up federal inspection. The Washington office will cancel the Class 1 registration and instruct the regional office to issue a registration and assign quota bases.

Class 2 slaughterers must register, on or before March 15, 1951, with the regional OPS office. Beginning April 1, 1951, each Class 2 slaughterer must have a quota before it may slaughter. The quota base is the weight of livestock, by species, which it slaughtered during each accounting period of 1950. A supplement to be issued to the present order will contain a list of percentages for use by Class 2 slaughterers in determining their quotas. To determine the quota for each quota period, Class 2 slaughterers must apply the appropriate percentage in the Supplement to the quota base for each species. They will not be allowed to slaughter more than 60 per cent of their quota for any species (including carry-over from the preceding quota period) during the first half of a quota period.

When an entire quota for any species is not used during any quota period, Class 2 slaughterers may use 5 per cent of the unused portion, in the next quota period only.

Class 3 slaughterers are those who are resident operators of farms on which they reside for at least six months of the year and who did not during 1950 transfer more than 6,000 lbs. of meat resulting from slaughter on their farm. Such slaughterers may

not transfer meat for resale except to persons to whom they transferred such meat in 1950, nor may they transfer more than 3,000 lbs. of meat in any specified six-month period. Limitations are also placed upon slaughter of livestock for home consumption.

Livestock which has been purchased at a sale conducted by members of 4-H Clubs, Future Farmers of America or other recognized youth organizations may be slaughtered until April 1, 1951, and an amendment will cover slaughter of such livestock after April 1, 1951.

The order stipulates that Class 1A and Class 2A slaughterers, so-called custom slaughterers, are entitled to have their livestock slaughtered by the same slaughterer who did so in 1950. Quotas for these slaughterers are found by first taking the number of pounds liveweight of each species of livestock during each accounting period of 1950 to find the quota base and multiplying this for each species of livestock by the percentage which will be published in the supplement to this order to find the quota for each period.

Anyone wishing to open a new Class 1 or Class 2 slaughtering establishment must apply to the Office of Price Stabilization for registration and multipliers or quota bases. The order states that application will be granted only if the following conditions are met: 1) the operation is essential to meet civilian needs in the area in which it serves; 2) the products it will produce cannot be obtained from any other source, and 3) the operation of the new establishment will promote the national defense by facilitating the production and orderly distribution of meat. A Class 1 or Class 2 slaughterer who already has a quota may not open another slaughtering establishment and use its quota there unles granted permission to do so.

In addition to other records required by this order, each Class 1 and Class 2 slaughterer must keep a record for each establishment showing:

(1) The number of head and live weight of all cattle, calves, sheep and lambs and swine, stated separately for each such species, which he slaughtered during each quota period.

(2) The name and address of each person for whom he slaughtered and the species and live weight slaughtered.

(3) The number of pounds of meat resulting from his slaughter of livestock, stated separately for each species, transferred during each quota period.

(4) The number of pounds of meat resulting from his slaughter of livestock for other persons, stated separately for each species, and each person, transferred during each quarter period.

(5) The number of cattle hides, kips and calfskins and sheep and lamb pelts sold or transferred by the slaughterer during each quota period. Also the names and addresses of the persons to whom they were sold or transferred and the number of each kind transferred to each person.



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LESS CASING-BREAKING means minimum work stoppages, inspection costs, rejects... lower stuffing costs. To withstand stuffing pressures without breaking, guaranteedstrong Cudahy Sheep Casings are rigidly tested for strength.

BETTER-LOOKING SAUSAGES increase sales. Always uniform in size, Cudahy Sheep Casings assure smooth, well-filled sausages of uniform weight, neither over- nor understuffed. Nothing increases sales like this plump, appetizing appearance. Capture the evenly-smoked flavor and sealed-in juiciness natural casings afford—switch to Cudahy.

TALK TO YOUR CUDAHY CASING EXPERT... he'll gladly demonstrate the difference. For your needs there are 79 different kinds of pork, sheep and beef casings . . . and many Cudahy Branches. So write, wire or phone today!

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Producers and Important of Shoop Casings



cost more

low!

You make them less often
by using Dependable Quality

CRANE VALVES

... That's why
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are used
than any other make

easy access prevents trouble with this valve

Remove just two nuts to dismantlé this gate valve for inspection, cleaning, or repairs—without taking it from the line. Reassemble just as easily, knowing that Crane clamp design keeps the bonnet joint snug and accurately aligned. Use Crane Clamp Gates on steam, water, and air, but especially in heavy fluid lines needing periodic cleanout. They'll save time, labor, and encourage regular servicing that prevents valve trouble.

Combining easy access with highly dependable service features, Crane Clamp Gates typify Crane Quality—better valve performance at lowest ultimate cost.

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1505

CRANE CO., General Offices: 836 S. Michigan Ave., Chicago 5, Ill. Branches and Wholesalers Serving All Industrial Areas

VALVES . FITTINGS . PIPE . PLUMBING . HEATING

SAVING HOG BRISTLE

Issuance of orders by the National Production Authority governing use, inventories and distribution of hog bristle indicates that packers again might be asked to salvage this material. The operation was carried on with mixed success during World War

The best and longest bristle comes from older and larger hogs and is often found near the shoulders just back of the neck, and on down the region over the spine for about 2 or 3 in. on either side of the median line. Normally only bristle 21/2 in. or longer is saved; bristle as short as 2 in. was saved during the war.

The bristles are pulled by hand from the hog carcass just as it comes out of the scalding vat. In using the hand method for pulling, the worker's fingers should be in a hooked position with no space between the fingers. The palm of the hand is not directly used to grab the bristle; most of the work is done with the fingers.

The next step is to place each clump when pulled in the opposite hand, where excess water is squeezed from the bristle. The scurf is pulled away from the root of the bristle. The squeezing tends to hold the clumps together so that the bristle will dry straight. Careful handling keeps the root ends of the bristle and the flag or outer ends of the bristle from becoming

Freshly pulled clumps of bristle are cooked and should be rearranged before they are put away to dry. A handy place on which to put freshly pulled clumps is a flat board attached to the scalding tub. These clumps may have scurf adhering, are crooked, sometimes twisted, and each or a few at a time must be rearranged and cleaned by manipulation so that the bristles lie in a neat curved bunch with tips together. These bunches are placed in the saving box with the natural bends fitting into one another.

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A wire or wood box with partitions should be ready for the wet bristle. Root ends together and flag ends together, the bristle is placed so there is no chance of mixing. A box measuring 18x30 in, is satisfactory. The partitions are essential to provide separate compartments about 6 in. wide. If desired, the bottom of the box can be covered with a screen so that water will drain off more freely.

The drying can be done in a room where a current of warm air is available, or a blower may be used to dry the bristle quickly. Any kind of steam heat will do. The bristle will dry in a short time if it is not packed too tightly or too deep in the box.

Financial Notes

Rath Packing Co. has declared a dividend of 35c on its common stock, payable March 10 to stockholders of record February 20.

OCESSING Methods

SMOKED MEAT LOAVES

Two meat loaves which are noted for their smoky flavor are smoked after cooking. They are called "cocktail loaf" and "Old Dominion baked loaf." Formulas and processing directions for these products are as follows:

COCKTAIL LOAF: It is possible to change the form of this loaf to achieve novelty and variety. The meat base consists of:

40 lbs. pork trimmings, 75 per cent lean 30 lbs. boneless bull meat 30 lbs. beef trimmings

All meats are ground separately through %-in. plate and twice through 1/4-in. plate. Mix for 5 to 6 minutes with ready-mixed cure or following curing ingredients:

3% lbs. salt
12 oz. refined corn sugar
2 oz. sodium nitrate
1/4 oz. nitrite of soda

At same time add slowly:

3 oz. white pepper 1½ oz. nutmeg 1½ oz. ginger 1 oz. sage 2 oz. cardamom 2 lbs. dry milk solids 5 lbs. binder flour

Prepared seasonings may be employed in making this product and the other one described here. Addition of 2 oz. of monosodium glutamate per 100 lbs. of meat will accent the flavor.

After meats and other ingredients have been mixed, the mass is stuffed in loaf molds or retainers, covered tightly and held in cooler overnight. Next morning the loaves are held at room temperature for several hours and are then cooked in molds for at least 3 hours at 160 degs. Cool for 12 hours and remove from retainers. After holding at room temperature for 2 hours, the loaves are smoked in clear smoke for 1 hour at 115 degs. F.

Following smoking, loaves are fried in deep fat for 1 minute at 435 degs. F. This loaf may be dipped in gelatin and stuffed in an artificial casing or wrapped in parchment or transparent cellulose.

Product may be varied by adding 31/2 lbs. blanched pistachio nuts and 21/2 lbs. finely diced pimientos to formula. Meat mixture is stuffed in loaf molds lined with caul fat.

OLD DOMINION BAKED LOAF: This is a baked pork and veal loaf with a smoky flavor. It is smoked after baking and may be coated with a prepared ham coating and topped with cloves. Meat formula calls for:

45 lbs. cured lean pork trimmings 20 lbs. cured veal clods 10 lbs. S. P. belly trimmings (heavily smoked)

25 lbs. cured veal trimmings

Grind lean pork and veal clods through 1-in. plate and belly trimmings through %-in. plate. Put veal trimmings in silent cutter and add 5 lbs. dry milk solids or other binder during cutting. All meats are then mixed with ready-prepared seasoning or the following seasoning ingredients may be used if desired:

3 os. granulated sugar
2 os. dextrose
1½ os. maple flavoring
2½ os. Worcestershire sauce
Fill meat mixture in well-greased

loaf molds and top with whole cloves. Bake at 350 degs. F. for 1 hour and 275 degs. for 45 minutes. Remove from mold and brush with prepared ham coating or glaze made by the following formula:

1½ lbs. commercial gelatin 1 lb. sugar 7 lbs. boiling water

Bake loaves for an additional 15 minutes out of the mold at 200 degs. F. and then place on screens. Smoke at 150 degs. F. for 1 hour, or until the desired color is obtained. Hold loaves at room temperature overnight. If desired, the loaves may be brushed with prepared ham coating after being placed in loaf pans, but before baking.

Polish Easter Sausage

Polish sausage made for the Easter season differs from the conventional product only in that it contains slightly leaner meat. Easter sausage can be made from pork butts only and seasoned with salt and pepper and garlic. It is coarse ground, stuffed in single wide hog casings, cooked and then smoked. It may be eaten without further cooking or may be heated in the same manner as a frankfurt.

All pork Polish sausage calls for the following seasoning and curing ingredients for 100 lbs. of meat:

3 lbs. salt 3 oz. sodium nitrate 8 oz. dextrose (refined corn sugar) 2-4 oz. garile 3 oz. ground nutmeg

Ready-prepared or specially-prepared seasonings can be used in making this product.

Meat is ground through 4-in. plate and mixed with the salt and sodium nitrate and cured from 24 to 48 hours at 38 to 40 degs. F. After curing, the sugar and seasoning are added and thoroughly mixed with the meat, the garlic being chopped fine and mixed with a little salt and some water added.

The meat is stuffed solidly into hog casings, about 21/2 ft. long. The stuffed casing is tied together at each end, hung on smokesticks and allowed to dry for a day. Smoking is started at a temperature of 130 degs. F. and the heat gradually increased to 160 degs. and the sausage is held at this smokehouse temperature until it has an inside temperature of 155 degs. This method cooks the sausage in the smokehouse. If it is not cooked in the smokehouse, it is given a light smoke-enough to produce a yellowish red color-then cooked for 25 minutes at 180 degs. F.

Polish sausage may also be made by a formula which calls for 30 per cent beef chucks and 70 per cent pork trim-

mings, mostly lean.

Outside Factors Keep Meat Output Below Normal for Second Week

CONTINUED cold weather and the rail tieup kept livestock marketings below the normal seasonal volume in the week ended February 10, although both cattle and calf slaughter gained over the previous week. The U. S. Department of Agriculture esti-

Beef production rose to 131,000,000 lbs. from 125,000,000 lbs. estimated for the previous week and the 127,000,000 lbs. in 1950.

Calf slaughter totaled 84,000 head compared with 70,000 head for the week before and 109,000 head in the 000,000 lbs. for the preceding week and 140,000,000 lbs. for the same period a year ago. Lard production dropped to 35,200,000 lbs. from the 39,700,000-lb. output of the previous week and a year earlier total of 37,600,000 lbs.

Sheep and lamb slaughter fell to 192,000 head from the 211,000 of the previous week and 227,000 last year. Production of lamb and mutton for the three weeks under comparison amounted to 8,800,000, 9,900,000 and 11,100,000 lbs. respectively.

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ESTIMATED FEDERALLY INSPECTED SLAUGHTER AND MEAT PRODUCTION

Week ended February 10, 1951, with comparisons

	В	eef	Ve	al	Po (excl.		Lami	and tton	Total Meat
Week Ended	Number 1,000	Prod. mil. lb.	Number 1,000	Prod. mil. lb.	Number 1,000	Prod. mil. lb.	Number 1,000	Prod. mil. lb.	Prod. mil. lb.
Feb. 10, 1951 Feb. 3, 1951 Feb. 11, 1950	226	$\begin{array}{c} 130.8 \\ 125.2 \\ 127.2 \end{array}$	84 70 100	8.1 6.9 11.3	$965 \\ 1,072 \\ 1,046$	134.1 149.0 139.5	192 211 227	8.8 9.9 11.1	281.8 291.0 289.1

AVERAGE WEIGHTS (LBS.)

	Cn	ttle	Ca	lves		logs	La	p and	Per 100	PROD. Total mil.
Week Ended	Live	Dressed	Live	Dressed	Live	Dressed	Live	Dressed	lbs.	lbs.
Feb. 10, 1951 Feb. 8, 1951 Feb. 11, 1950	.1,016	552 554 544	175 178 187	97 99 104	248 250 240	139 139 133	98 98 104	46 47 49	14.7 14.8 15.0	35.2 39.7 37.6

mated total meat production under federal inspection at 282,000,000 lbs., which was 3 per cent below both the 291,000,000 lbs. reported a week earlier and the 289,000,000 lbs. produced a year earlier.

Cattle slaughter of 237,000 head jumped 5 per cent above the 226,000 of the preceding week and was 1 per cent above the 234,000 head killed in the corresponding period a year ago.

same week last year. Inspected veal output was estimated at 8,100,000 lbs. in comparison with 6,900,000 lbs. a week earlier and 11,300,000 lbs. the year before.

Hog slaughter fell to 965,000 head, which was a drop of 10 per cent below the 1,072,000 of a week before and was 8 per cent under the 1,046,000 lbs. reported for 1950. Pork production fell to 134,000,000 lbs. compared with 149,-

AMI PROVISION STOCKS

Pork holdings of packers reporting to the American Meat Institute for the two-week period ended February 10 totaled 518,200,000 lbs., which was a gain of 41,400,000 lbs. over inventories two weeks ago. This in-storage movement brought present stocks 37,900,000 lbs. above the 480,300,000 lbs. reported for the same period last year and 57,100,000 lbs. over the 1947-49 average.

The 121,100,000 lbs. of lard and rendered pork fat currently held was a gain of 3,000,000 lbs. over inventories two weeks ago. This slight advance in lard stocks was not enough to offset the lag of present inventories behind 1950 holdings of 134,500,000 lbs. and the three year average of 176,600,000 lbs. for the comparable period.

Provision stocks as of February 10, 1951, as reported to the American Meat Institute by a number of representative companies, are shown in the table that follows. Because firms are not always the same from period to period (although comparisons are always made between identical groups), the table shows February 10 stocks as percentages of the holdings two weeks earlier, last year and the 1947-49 average for the date.

10 stocks

Percentages of Inventories on of Feb. 1947-49 27. 1951 1950 BELLIES AV. .112 135 HAMS
Cured, S. P. regular
Cured, S. P. skinned
Frozen-for-cure, regular
Frozen-for-cure, skinned
Total hams 109 100 Total hams PICNICS Cured, S. P. Frozen-for-cure Total picnics 103 102 101 102 118 FAT BACKS, D. S. CURED. . 94 89 63 OTHER CURED & FROZEN 62 535 17 129 101 83 78 95 92 87 71 117 160 94 108 56 97 60 103 118 104 108 115 137 112 66 69 Total TOT. ALL PORK MEATS RENDERED PORK FATS 106

*Large percentage change.

CUTTING MARGINS DROP SHARPLY DUE TO RECORD HOG PRICES

(Chicago costs and credits, first three days of week.)

Hog prices at Chicago continued to rise this week, with the average price on Wednesday reaching \$23.15 per cwt., the highest since November, 1948. Although pork prices also climbed during the week, their advance did not equal the increases in the live hog market.

This test is computed for illustrative purposes only. Each packer should figure his own test using actual costs, credits, yields and realizations. The values reported here are based on available Chicago market figures for the first three days of the week.

-	-180-2	20 lbs	-	-	-220-	240 lbs		-	-240-2	70 lbs	-
		Valu	ae			Value	e			Valu	e
Pet. live wt.	Price per lb.	per cwt. alive	fin. yield	Pct. live wt.	Price per lb.	per cwt. alive	per cwt, fin. yield	Pet. live wt.	Price per lb.	per pewt.	fin.
Skinned hams	50.4 35.2 43.1 46.6	\$ 6.40 2.01 1.85 4.75	\$ 9.12 2.85 2.63 6.81	12.7 5.5 4.1 9.9	50.1 32.9 41.7 45.1	\$ 6.37 1.81 1.71 4.47	\$ 8.86 2,58 2.42 6.27	13.0 5.4 4.1 9.7	48.2 32.6 38.8 38.5	\$ 6.27 1.76 1.59 3.73	\$ 8.73 2.41 2.21 5.16
Lean cuts			- \$21.41			\$14.36	\$20.08			\$13.35	\$18.51
Bellies, S. P		3.67 .43 .39 2.53	5.26 .62 .55 3.62	9.6 2.1 3.2 3.1 2.2 12.4	31.8 21.9 13.5 14.7 17.2 18.2	3.05 .46 .43 .46 .38 2.26	4.29 .66 .63 .62 .53 3.15	4.0 8.6 4.6 3.5 2.2 10.4	26.5 21.9 13.8 14.7 17.2 18.2	1.06 1.88 .64 .53 .38	2.63 .88 .71 .54
Fat cuts & lard		\$ 7.02	\$10.05			\$ 7.04	\$ 9.87			\$ 6.38	\$ 8.86
Spareribs	36.8 25.5 11.9	.59 .84 .24 1.10	1.20 .35 1.57	1.6 3.1 2.0	32.1 25.5 11.9	.52 .79 .24 1.10	.73 1.07 .34 1.54	1.6 2.9 2.0	25.5	.87 .74 .24	1.05
TOTAL YIELD & VALUE70.0		\$24.80	\$35.43	71.5		\$24.05	\$33.63	72.0		\$22.18	\$30.80
		Per cwt. alive				Per cwt.				Per wt. live	
Cost of hogs Condemnation loss Handling and overhead.		.12	Per cwt. fin. yield		1	\$23.64 .12 1.06	Per cwt. fin. yield		\$2	.11 .96	Per cwt. fin. yield
TOTAL COST PER CWT TOTAL VALUE Cutting margin Margin last week		24.80 -\$.35	\$35.93 35.43 —\$.50 + .48			\$24.82 24.05 —\$.77 — .12	\$34.70 33.63 -\$1.07 17		_	24.34 22.18 32.16 1.18	\$33.80 30.86 \$3.00 1.66

Most Meat Stocks Increased in January But Are Generally Below the Average

CTOCKS of practically all meat items were increased during January, according to the latest report of cold storage stocks by the U. S. Department of Agriculture. Lamb and mutton, veal

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125 87

131 116

102 113

63

108

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year average, only pork and canned meat stocks were ahead of the figure reported then.

Pork stocks showed the greatest amount of increase during January,

Jan. 31

a month earlier, and also compared favorably with the 130,430,000 lbs. held a year earlier. They lagged behind the average of 163,264,000 lbs., however.

The decline in lamb and mutton stocks during January totaled 444,000 lbs. while veal stocks were reduced by 2,-276,000 lbs. during the same month. Conversely, offal stocks advanced 3,934,-000 lbs. over a month earlier, canned meat stocks were up 5,720,000 lbs. and sausage room products were 1,840,000 lbs. greater.

There were 18,923,000 lbs. more lard in storage at the end of January than a month earlier, but current stocks were still under year-earlier holdings of 68,-050,000 lbs. and considerably smaller than the five-year average of 114,951,000 lbs. Rendered pork fat stocks declined 27,000 lbs. in January.

U. S. COLD STORAGE STOCKS JANUARY 31

Jan. 31 ¹ 1951 pounds	Jan. 31 1950 pounds	Dec. 29 1950 pounds	5-yr. av. 1945-49 pounds	
Beef, frosen	117,217,000	134,209,000	150,340,000	
Beef, in cure, cured and smoked 13,309,000	13,213,000	12,716,000	12,924,000	
Total beef	130,430,000	146,925,000	163,264,000	
Pork, fromen	330,672,000	292,612,000	289,642,000	
Pork, dry salt in cure, cured 56,424,000	51,760,000	44,121,000	46,595,000	
Pork, all other in cure, cured & smoked 182,972,000	200,305,000	162,675,000	188,458,000	
Total pork	582,737,000	499,408,000	524,695,000	
Lamb and mutton 10,035,000	14,332,000	10,479,000	18,479,000	
Veal 11,343,000	13,169,000	13,619,000	14,287,000	
All edible offsl, frozen and cured 62,837,000	63,173,000	58,903,000	63,296,000	
Canned mest and mest products 33,048,000	33,623,000	27,328,000	31,376,000	
Sausage room products 14,886,000	12,361,000	13,046,000	15,415,000	
Lard (2) 86,973,000		68,050,000	114,951,000	
Rendered pork fat (2) 1,780,000	2,751,000	1,807,000	3,759,000	
NOTE: These holdings include stocks in both cold	storage warehous	es and meat	packinghouse	

NATE: These holdings include stocks in both cold storage warehouses and meat packinghouse plants. Preliminary figures. "Not included in the above figures are the following governmentheld stocks outside of processors' hands as of December 31: Lard and rendered pork fat, 413,000 lbs.

and rendered pork fat were moved out of storage, but this movement was light and was far outweighed by the volume added to inventories of other meats and lard. However, compared with stocks held a year earlier, beef, pork and sausage were the only items larger than last year, and compared to the fivewith 166,214,000 lbs. moving into cold storage during the month. Current stocks of 665,622,000 lbs. were 82,885,-000 lbs. greater than a year earlier and 140,927,000 lbs. above the 1945-49 aver-

Beef holdings of 159,685,000 lbs. on January 31 were 12,760,000 lbs. above

U. S. Cold Storage Space

There is an estimated 80,000,000 cubic feet of gross storage for perishable food at zero temperatures in the 11,600 locker plants now in operation throughout the country. A survey recently completed by the Farm Credit Administration shows these plants have space equivalent to nearly half the commercial sharp-freeze storage space in the U.S. on January 1, 1950. Locker plants processed over 1,333,000,000 lbs. of perishable food during 1949; however, only 4,400,000 of the 5,600,000 lockers were rented on January 1.



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MEAT and SUPPLIES PRICES

CHICAGO

WHOLESALE FRESH MEATS CARCASS BEEF

(1.c.1.	prices)	
		Feb.	14, 1951
Native steers-			per Ib.
Prime, 600/800		55	14@57
Choice, 500/700		54	%@56%
Choice, 700/900			@55%
Good, 500/700 .		51	@58n
Commercial			
cows, 500/800		44	@ 461/4
Can. & Cut. cows			
north., 350/up		43	604514
Bologna bulls, 60			@50

STEER BEEF CUTS

500-800 lb, Carcass (l.c.l. prices)

Prime:	
Hinds and ribs66 @	69
Hindquarters65 6	68
Rounds56 6	58
Loins, trimmed1.016	01.00
Loins and ribs (sets)94 6	98
Forequarters	54
Backs	59
Chucks, square cut53 6	56
	85
Briskets43 @	45
Navels29	34
Choice:	
Hinds and ribs62 6	65
	624
	058
	990
	84
Forequarters50 6	524
	056
	56
	73
Briskets43 6	145
Navels	34
Plates	31
Hind shanks	26
Fore shanks	37
Bull tenderloins, 5/up99 6	1.08
Cow tenderloins, 5/up99 @	1.03
BEEF PRODUCTS	

BEEF PRODUCTS
(l.c.l. prices)
Tongues, No. 1, 3/up,
fresh or frozen3614@39
Tongues, No. 2, 3/up,
fresh or frozen34 @364
Brains 7 @ 8
Hearts
Livers, selected60 @62
Livers, regular
Tripe, scalded
Tripe, cooked
Lins, scalded 194
Lips, unscalded 184
Lungs
Melts10 @11
Udders 8 @ 9

BEEF HAM SETS

Knuckles, 6	lbs.	up.					
boneless							.64@6
Insides, 12	lbs.	up		b 4			.64@6
Outsides, 8	lbs.	up					.62@6

FANCY MEATS

Beef tongues, corned	41
Veal breads, under 6 oz	76
6 to 12 os	86
12 or. up	98
Calf tongues	@33
Lamb fries	77
Ox tails, under % lb	31
Over % lb	31

WHOLESALE SMOKED MEATS (l.c.l. prices) ned, 14/16 lbs.

Hams, skinn

wrapped	@5814	
Hams, skinned, 14/16 lbs.,		
ready-to-ent, wrapped60	@6214	
Hams, skinned, 16/18 lbs.		
_ wrapped54	@5619	
Hams, skinned, 16/18 lbs.,		
ready-to-ent, wrapped59	@60	
Bacon, fancy trimmed, bris-		
ket off, 8/10 lbs.,		
wrapped	@491/4	
Bacon, fancy, square cut,		
seedless, 12/14 lbs.,		
_ wrapped43	@47%	
Bacon, No. 1 sliced, 1-lb.,	-	
open-faced layers51	@55%	

VEAL-SKIN OFF

	Carcas	LIB.
	(l.c.l. pri	ices)
ı	Choice, 80/150	57 @58
ı	Good, 50/80	52 @55
ı	Good, 80/150	55 @57
	Commercial, 50/80 .	
ı	Commercial, 80/150	50 @53
	Commercial, 80/150 Utility, all weights	

CARCASS LAMBS

Choice	20/50	L.C.	i.	pr	B	C	,	56	@K0
Good.								.55	657
Comme	ercial,								Q 55
	CABO	~ *			ı.			-	

(l.c.l. prices)	
	@33
	@32
Utility, 70/down30	031

FRESH PORK AND PORK PRODUCTS

(l.c.l. prices)	
Hams, skinned, 10/16 lbs.,52	@55
Pork loins, regular,	
12/down49	6949%
Pork loins, boneless	62
Shoulders, skinned, bone	-
in, under 16 lbs	36%
Picnies, 4/6 lbs36%	@37%
	3414
Boston butts, 4/8 lbs45	604514
Tenderloins, fresh81	@83
Neck bones11	
Livers	
Brains, 10 lb. pails17%	@18
Ears	@16
Snouts, lean in12%	
Feet, front 8	@ 814

SAUSAGE MATERIALS-FRESH

(l.c.l. prices)	
Pork trim., regular27	@28
Pork trim., guar. 50% lean.30	@31
Pork trim., spec. 85% lean.	48
Pork trim., ex. 95% lean	50
Pork cheek meat, trimmed.40	@40%
Bull meat, boneless	61
Bon'ls cow meat, f.c. C.C. 561/4	@60
Beef trimmings, 85-90%51	@53
Cow chucks, boneless60	@61
Beef head meat421/4	@43
Beef cheek meat, trmd421/2	@43
Shank meat	
Veal trimmings, boneless53	@55

SAUSAGE CASINGS

(l.c.l. prices quoted to recover B

of sausage.)
Beef casings:
Domestic rounds, 1% to
1% in80 @85
Domestic rounds, over
1½ in., 140 pack1.10@1.25
Export rounds, wide,
over 1% in1.55@1.70
Export rounds, medium,
1% to 1%1.20@1.25
Export rounds, narrow,
1 in, under1.25@1.40
No. 1 weasands,
24 in. up
No. 1 weasands,
22 in. up 8
22 in. up 8 No. 2 weasands 9
Middles, sewing, 1% @
2 in. 1.55
2 in. 1.55 Middles, select, wide,
2@2¼ in1.60@1.70
Middles, select, extra,
24 @21/2 in1.90@2.10
Middles select extra
Middles, select, extra, 21/2 in. & up2.40@2.85
Beef bungs, export,
No. 1
Beef bungs, domestic 26
Dried or salted bladders.
per piece:
12-15 in. wide, flat25 @26
10-12 in. wide, flat14 1217
8-10 in. wide, flat 5 @ 8
Pork ensings:

8-10 in. wide, flat 5	40 8
ork casings:	_
Extra parrow, 29	
mm. & dn	4.45
Narrow, mediums.	
29@32 mm4.15	6@4.35
Medium, 32@35 mm3.30	
Spc. med., 35@38	
mm	0@2.80
Wide, 38@43 mm2.60	0@2.70
Export bungs, 34 in. cut.31	@34
Large prime bungs,	
34 in. cut20	@21
Medium prime bungs,	
34 in. cut15	@17
Small prime bungs	11
Middles, per set,	
cap off55	@79

DRY SAUSAGE

(l,c.l. prices)	
Cervelat, ch. hog bungs	1.00
Thuringer68	071
Farmer	84
Holsteiner	84
B. C. Salami	96
B. C. Salami, new con	55
Genoa style salami, ch	
Pepperoni	90
Mortadella, new condition.	66
Italian style hams	TP

Where know-how counts...



A. Brick Wall. B. Plastic Asphalt. C. United Corkboard. D. United Sealtite Mastic Finish

UNITED'S

B.B.

BOOK SAFE

CORKBOARD

Maximum insulation efficiency of your cold rooms is best assured when every factor regarding planning, insulation and installation are weighed to fit your particular requirements. For example, the kind of building, outside and inside tem-

peratures, climatic and atmospheric conditions, efficiency of insulation, thickness of insulation, proper erection, and many other vital factors must be coordinated to result in a correctly balanced installation.

UNITED'S staff of experienced insulation engineers, backed by long years' experience, have the "Know-How" for designing your insulation job to get maximum efficiency at minimum cost.

CORK COMPANIES KEARNY, NEW JERSEY

Manufacturers and Erectors of Cork Insulation

SALES OFFICES AND WAREHOUSES

Albany, N. Y. Atlanta, Ga. Baltimore, Md. Boston, Mass. Buffalo, N. Y. Chicago, III. Cincinnati Ohio Cleveland, Ohio Hartford, Conn. Indianapolis, Ind. Los Angeles, Calif. Milwaukee, Wis. New Orleans, La. New York, N. Y. Philadelphia, Pa. Pittsburgh, Pa. Rock Island, III. St. Louis, Mo. Waterville, Me.

ADELMANN

N

ID

@55

36% 6% @37%

@28 @31 48 50 @40% 61 % @60 @53 @61 % @43 % @43 @57% @55

acturers

0**@**1.25 5**@**1.70

0@1.25

5@1.40

@15

8 9

1.55

0@1.70

0@2.10 0@2.85

@35 26

@26 @17

@2.80 @2.70 @34

@21 @17 11

@79

1951

The choice of discriminating packers all over the world.

Available in Cast Aluminum and Stainless Steel.
The most complete line offered. Ask for booklet "The Modern Method."



HAM BOILER CORPORATION

Office and Factory, Port Chester, N. Y. Chicago Office, 332 S. Michigan Ave.



Kill More Germs Faster– Stop Spoilage



SWIFTLY, surely—that's how Oakite Bactericide kills bacteria, prevents costly spoilage. Reason: its low alkalinity releases chlorine immediately for completely effective germicidal action.

Oakite Bactericide is instantly, completely soluble in cold or warm water. Easily applied. Safe on all surfaces. Leaves no residues. Economical: average solution uses only $1\frac{1}{2}$ or, to 10 gallons of water.

FREE Booklet 4205 gives details. Write Oakite Products, Inc., 20A Thames St., New York 6, N. Y.



Technical Service Representatives in Principal Cities of U.S. & Comada

Ask Yourself . . .

Don't I Take the GUESS-WORK out of Meat Smoking?

Answer: Why Not, when you can get KOCH PRECISION CONTROL Smoking Equipment Accurate controls hold smoke density, or smoke and heat, at the exact degree you want. Just set the dials. Result: steady, even smoking . . . uniform color and quality . . better-tasting meat. EVERY TIME!

HOW?

Can I Hold PROFIT MARGINS, When Costs Are Going Up? By Thrifty. Efficient Operation! KOCH Equipment SAVES MONEY by cutting down labor. Good help is getting more expensive, harder to find. Protect yourself. Get KOCH labor-saving smoking equip-

WHO?

Has the KNOW-HOW to Engineer the Best Smoking Equipment? KOCH of course! KOCH Equipment was developed by working with meat processors, right in their plants. KOCH knows the problems of the meat industry!

WHEN?

Shall I replace My Worn or Obsolete Smoking Equipment? Answer: NOW! At present, KOCH is able to fill orders promptly. Get only what you need, but get it now. Be ready to operate at top capacity when demand hits new peaks!

WHAT?

Is KOCH PRECISION CONTROL, and How Does It Work? Answer: KOCH has developed several types of Automatic Smoking Equipment. Different smoking arrangements call for different equipment. Get the model that fits YOUR need.

WRITE KOCH TODAY. Tell us about your problem. KOCH Engineers will analyze your needs and draw up a complete smoking plan for you, with sketches and quotation. No charge or obligation for this service. ACT NOW!

KOCH SUPPLIES

20TH & McGEE ST. KANSAS CITY 8, MO.

"RELIABLE"

CORKBOAR

STEAM-BAKED

- @ 30 years' serving the Packers!
- Prompt shipments from New York or Chicago warehouses.
- Packed in Cartons for Safe Delivery.
- · Your inquiries invited!

LUSE-STEVEN

871 BLACKHAWK STREET . CHICAGO 22, ILLINOIS

COLD STORAGE and FREEZER PLANT for SALE

- 9,000 Square Feet of Floor Space
- 3 G. E. Ammonia Compressors
- 12 Bush Evaporators
- Complete Overhead Trolley System
- · Railroad Siding-Truck Loading Platform
- · Located on I. C. Railroad
- 160 x 296 Lot
- 25 Miles North of Jackson, Mississippi

Price for quick sale . . . Phone, wire or write:

JOE L. MOORE & COMPANY

Box 473

Flora, Mississippi

DOMESTIC SAUSAGE

(l.c.l. prices)

SPICES

(Basis Chgo., orig. bbls., bags, bales) Allapice, prime 34
Resifted 35
Chili powder 35
Chili powder 35
Cloves, Zansibar 59
Ginger, Jam, unbl. 78
Ginger, Jam, unbl. 78
Ginger, Jam, unbl. 78
Cochin Mace, fcy. Banda
East Indies West Indies Mustard, flour, fcy. No. 1
West India Nutmeg
Paprika, Spanish . Whole 3.37 3.65 2.30 2.30 Black Lampong. 2.22

SEEDS AND HERBS

(L.c.l. prices)	
Whole	for Saus.
Caraway seed 28	33
Cominos seed 55	61
Mustard seed, fancy. 26	**
Yellow American 26	
Marjoram, Chilean Oregano 26	30
Coriander, Morocco, Natural No. 1 37	42
Marjoram, French 60	70
No. 11.35@1.40	1.50@1.55

TH

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WE

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14th Bep

The

CORING MAIERIALS
Cwt.
Nitrite of soda, in 425-lb.
bbls., del., or f.o.b. Chgo\$ 9.39
Saltpeter, n. ton, f.o.b. N Y:
Dbl. refined gran 11.00
Small crystals 14.40
Medium crystals 15.40
Pure rfd., gran, nitrate of soda 5.25
Pure rfd., powdered nitrate of
Salt, in min. car. of 60,000 lbs.
only, paper sacked, f.o.b.
Chicago: Per ton
Granulated\$21.40
Medium
Rock, bulk, 40 ton car,
delivered Chicago 11.90
Sugar-
Raw, 96 basis, f.o.b.
New Orleans 6.20
Refined standard cane
gran., basis8.05@8.25
Refined standard beet
gran., basis7.85@8.05
Packers' curing sugar, 250 lb.
bags, f.o.b. Reserve, La., less
2% 7.65
Dextrose, per cwt.
in paper bags, Chicago 7.04

PACIFIC COAST WHOLESALE MEAT PRICES

FRESH BEEF (Carcass):	Los Angeles February 13	San Francisco February 13	No. Portland February 13
STEER:			
Choice: 500-600 lbs	.854.00@55.00		854 00@56 00
600-700 lbs	52 006:54 00	\$53,00@54.00	\$54.00@56.00 53.00@55.00
	. 55.000 54.00	933.0002 34.00	30.0000300.00
Good: 500-600 lbs	. 53.00@54.00	52.00@54.00	E4 00 GEE 00
	. 52.00@ 53.00	51.00@ 52.00	54.00@55.00 53.00@54.00
Commercial:		31.000032.00	00.000 01.00
350-600 lbs	. 51.00@52.00	52.00@53.00	51.00@53.00
COW:		22.00 (5) 00.00	01100000000
Commercial, all wts	46.00@47.00	48.00@50.00	48.00@50.00
Utility, all wts		45.00@48.00	45.00@48.00
FRESH CALF:	(Skin-Off)	(Skin-On)	(Skin-Off)
Good:	(DEIN-OL)	(Dain-Oil)	(nem-ow)
200 lbs. down	56.00@58.00		58.00@60.00
Commercial:			
200 lbs. down	. 54.00@55.00	********	54.00@56.00
FRESH LAMB (Carcass);			2 21 22 24 20 10 2
Choice:			
40-50 lbs	. 56.00@57.00	57.00@60.00	56.00@57.00
50-60 lbs	55.00@56.00	55.00@57.00	55.00@56.00
Good:			
40-50 lbs	54.00@56.00	56.00@59.00	58.00@57.00
50-60 lbs	53.00@54.00	54.00@56.00	55.00@56.00
Commercial, all wts		54.00@56.00	53.00@54.00
Utility, all wts		50.00@54.00	48.00@49.00
MUTTON (EWE):			
Good, 70 lbs. dn Commercial, 70 lbs. dn		38.00@40.00	********
Commercial, 70 lbs. dn		36.00 @ 38.00	********
Utility, 70 lbs. dn		32.00@36.00	********
FRESH PORK CARCASSE	S: (Packer Style)	(Shipper Style)	(Shipper Style)
80-120 lbs	**	35.00@36.00	
120-100 lbs	35.50@37.00	33.00@35.00	33.00@34.00
FRESH PORK CUTS No.	1:		
LOINS: 8-10 lbs.	48.00@52.00	E0 00GE0 00	81 000 80 80
10-12 lbs		52.00@56.00 50.00@54.00	51,00@53.50 51,00@53,50
12-16 lbs	48 004752 00	48.00@50.00	50.00@51.00
PICNICS:	10.00000000	10.004200.00	00.004601.00
4-8 lbs		40.00@42.00	
PORK CUTS No. 1:		Annual College Contract	(Om-1-3)
HAM, Skinned:	(Smoked)	(Bmoked)	(Smoked)
12-16 lbs	54 006959 00	58.00@62.00	60,00@63.00
16-20 lbs		58.00@60.00	59.00@60.00
		00.00 \$2 00.00	no.ouge no.ou
BACON, "Dry Cure" No. 6- 8 lbs	48.00@52.00	52.00@54.00	49.00@51.00
8-10 lbs	42.00@48.00	48.00@52.00	45.00@49.00
10-12 lbs	42.00@48.00	*********	45.00@49.00
LARD. Refined:			
Tierces	21.50@22.50	********	23.00@24.50
50 lb. cartons & cans.	22.00@23.00	22.00@24.00	********
1 lb. cartons	22.25@24.00	24.00@26.00	24.50@24.75

OUICKER PACKAGING

For fast, economical wrapping of meat products, use "Python" Brand heavy duty rubber bands. Save time, save money, wrap bundles and packages securely. Order today from

Canton 1, THE BUXBAUM COMPANY

Ohio

CHICAGO PROVISION MARKETS

From The National Provisioner Daily Market Service

CASH PRICES

	CHI	CAGO				
THU	RSDAY,	FEBR	UARY	15,	19	51
		ULAR			8.	P.
8-10 10-12	*******	49½n 49½n				%n

F O B CHICAGO OR

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50.00 48.00 **Off**)

60.00

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57.00 56.00

57.00 56.00 54.00 49.00

Style)

34.00

253.50 253.50 251.00

oked)

@63.00 @60.00

@51.00 @49.00 @49.00

@24.50

@24.75

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1951

	Fresh or F.F.A.	B. F.
8-10	49½n	491/an
10-12	49½n	49%n
12-14	49½n	49 1/2 n
14-16	49½n	491/an
	Fresh or F.F.A.	8. P.
16-18	48½n	48%n
18-20		45 1/4 n
20-22	45½n	45 %n

	SKINNED HA	MB
	Fresh or F.F.A	. 8. P.
10-12	52 @54	52@54n
12-14	52 @52%	52@52% n
14-16	51 1/2 @ 52 1/4	51%@52%n
16-18	50@52	50@52n
18-20	48	48n
20-22	48	48n
22-24	473/4	471/n
24-26	4716	47 % n
25-30	44146247	4436 ft 47n
25/up.	No. 2's	/4
inc.	44@461/	

OTHER D. Fresh or	
Reg. plates Clear plates Square jowls Jowl butts143 S. P. jowls	17n 14n 15%@16n 13%@13% 13%

			PIUNIUS	
		Fre	esh or F.F.A.	8. P
				36% @38n
4- 8	rang	ge .	. 36@37n	****
6- 8			. 36@37	36@37n
8-10			. 34@36	3462 36n
10-12			. 34@36	34@36n
12-14			34@36	34@36n
8/up.				
inc			346736	

BELLIES													
					1	7	re	-sh	or	Froz	en		Cured
6-8								.33	14	@34			35 1/n
8-10			٠					.33	1	@333	4		341/4n
10-12								.32	ı	@334	4		35n
12-14								.31	14	@32	-	336	3314n
14-16										@293	4		30%n
16-18								. 24	136	@254	4	266	27n
18-20								. 22	5	@254	16 2	261/26	27n
								G	R.	AME	q.	D.	S.

						BELLIES	BE	Clear
18-20						22@2214	23	@231/4
20 - 25								@23
25-30				×		21@22	22	@221/4
30-35	**						20	6211/4
40-50	**							620
10.00	8.8	* .	0.00	*		1079	A 67 72	116 20
					F	AT BACKS		

	Green or Frozen	Cured
6-8		13%
8-10	14%n	14%
10-12	141/4	14%
12-14	141/n	15%
14-16	15n	16
16-18	1634	16%@16%
18-20	1634	1614 @ 1614
20-25	161/4	1614 @ 1614
n-	nominal.	

LARD FUTURES PRICES

MONDAY, FEBRUARY 12, 1951

Holiday-Market Closed.

TUESDAY, PEBRUARY 13, 1951

	Open	High	Low	Close
Mar.	19.60	19.70	19.60	19,621/4
May	19.85	19.92%	19.80	19.90a
July	19.95	20.00	19.87%	19.92%
Sept.	20,20	20.25	20.15	20.15
Ont	-0.20	20120		90.00h

Sales: 3,120,000 lbs.

Open interest at close Fri., Feb.
yth: Mar. 325, May 331, July 233,
Sept. 142, Oct. 8; at close Sat., Feb.
10th: Mar. 325, May 335, July 232,
Sept. 142 and Oct. 8 lots.

WEDNESDAY, FEBRUARY 14, 1951

Mar.	19.70	19.70	19.65	19.65
May	19.85	19.90	19.85	19.90b
July	19.97%	20.00	19.92%	20.00a
Bept.	20.10	20.121/2	20.10	20.12%
Oct.	20.00	2222		20.00

Sales: 3,720,000 lbs.

Open interest at close Tues., Feb. 13th: Mar. 300, May 332, July 229, Sept. 152 and Oct. 8 lots.

THURSDAY, FEBRUARY 15, 1981

Mar.	19.60	19.75%	19.60	19.70b
May	19.8214	19.97%	19.8214	19.97148
July	19.97%	20.00	19.90	20.00b
Sept.	20.15	20.20	20.15	20.20b
Oct.	20.00			20.00

Sales: 3,480,000 lbs.

Open interest at close Wed., Feb. 14th: Mar. 280, May 328, July 230, Sept. 155 and Oct. 8 lots.

FRIDAY, FEBRUARY 16, 1951

Man	19.80	20.02	19.80	19.95
May	20.00	20.25	20.00	20.15b
July	20.02	20.35	20.02	20.27a
Sept.	20.45	20.52	20.42	20.42
Oct.				20.30b

Sales: About 5,000,000 lbs.

Open interest at close Thurs., Feb. 15th: Mar. 278, May 330, July 234, Sept. 156 and Oct. 7 lots.

a-asked, b-bid.

STOCKER AND FEEDER CATTLE SHIPMENTS

Stocker and feeder livestock received in eight Corn Belt states during January:

CATTLE AND CALVES
—January—

Public stockyards128,253 Direct 54,531	1950 97,597 35,061
Total182,784 SHEEP AND LAMBS	132,658
Public stockyards 57,877 Direct 52,229	58,681 56,745
Total	115,426

Data in this report were obtained from offices of state veterinarians. Under "Public stockyards" are included stockers and feeders which were bought at stockyards markets. Under "Direct" are included stockers and feeders coming from other states from points other than public stockyards, some of which are inspected at public stockyards, some of which are inspected at public stockyards en route.

PACKERS' WHOLESALE

Refined lard, tierces, f.o.b. Chicago	\$21.50
Refined lard, 50-lb. cartons,	
f.o.b. Chicago	21.75
Kettle rend., tierces, f.o.b.	
Chicago	22.50
Leaf, kettle rend., tierces,	
f.o.b. Chicago	22.50
Lard flakes	26.00
Neutral, tierces, f.o.b. Chicago.	
Standard Shortening 'N. & S	32.00
Hydrogenated Shortening	-
N. & B	83.75
name.	

*Delivered.

WEEK'S LARD PRICES

	1	Tierces	Loose	Leaf
Feb.	10	19.52% n	18.00n	17.50n
Feb.	12	Holiday	-Market	Closed.
Feb.	13	19.65m	18.121/ab	17.6234m
Feb.	14	19.65m	18.25b	17.75n
Feb.	15	19.76b	18.25n	17.75n
Feb.	16	19.95n	18.25b	17.75n

b-bid, n-nominal.



CHASE BARREL COVERS

Coverlin—TOPMILL Burlap laminated with special adhesive to crinkled kraft paper. CD 99—laminated crinkled kraft. Cut to size you need. Easy to apply. Sharp color printing to meet your requirements. Send for samples—use coupon below.



CRINKLED PAPER MEAT COVERS

Make ideal protective covering for meat and meat products. Sturdy; take abuse; flexible and easy to apply. Sizes to meet your needs. Send for samples, use coupon below.

ALSO AVAILABLE — blood-resistant Paper Liver Bags, Veal Covers, and Crinkled Kraft Liners for barvels, bags, boxes, and drams. Send for samples.

this coup

CHASE BAG COMPANY 309 West Jackson Boulevard Chicago 6. Illinois

nicago o, Ili	10015					
Gentlemen:	Please	send	me	more	information	about

.....

CHASE BAG CO.

General Sales Office: 309 W. Jackson Blvd., Chicago 6, Illinois Branches Located Coast to Coast

MEAT PRICES AT PHILADELPHIA

Prices paid for wholesale meats at the Philadelphia market on Tuesday, February 13, are shown in the following table. Prices are reported by the U.S. Department of Agriculture on a per cwt. basis.

Locally	Dressed	Meats
RESH BEEF	CUTS:	

IREDA DEEL CULD:	IREOR BEEF CARCADDED:
Prime:	Steer:
Chicago style round, no fiank Full loin, 75-90 lbs Full loin, 90-100 lbs	Prime, 600-700 lbs \$58.75@59.75 Prime, 700-800 lbs 58.50@59.25 Choice, 600-700 lbs 56.50@58.25 Choice, 700-800 lbs 55.50@58.00
Hip round, with flank. Ribs (7 bone) 35-40. Ribs (7 bone) 30-35. Arm chuck	Good, 500-600 lbs 53.25@54.50 Good, 600-700 lbs 52.50@54.50 Commercial, 350-600 lbs 49.50@51.50
Plate Brisket	Utility, 350-600 lbs Cow, All Weights:
Chicago style round.	Commercial 45.25@47.50 Utility 44.50@45.50
no flank\$61.00@63.00 Full loin, 75-90 lbs Full loin, 90-100 lbs	FRESH VEAL (Skin Off):
Hip round, with flank, 58.00@61.00 Ribs (7 bone) 35-40. 65.00@70.00 Ribs (7 bone) 30-35. 65.00@70.00 Arm chuck 54.00@55.00	Choice, 80-110 lbs Choice, 110-150 lbs Good, 80-110 lbs 57.00@59.00 Good, 110-150 lbs 58.00@60.00
Plate 34.00@35.00 Briaket 44.00@45.00	FRESH LAMB: Choice, 35-45 lbs 59,00@60.00
FRESH PORK CUTS, No. 1:	Choice, 45-55 lbs 57.00@59.00
Loins, 8-10 lbs	FRESH PORK CUTS: Loins, No. 1 (blade- less included)
lbs	8-10 lbs
4-8 lbs	lbs 36.00@38.00 Spareribs, 3 lbs. down 41.00@43.00

Western Dressed	Meats
RESH BEEF CARCASS	ES:
Steer:	
Prime, 600-700 lbs\$	58.75@59.75
Prime, 700-800 lbs	58.50@59.25
Choice, 600-700 lbs	56.50@58.25
Choice, 700-800 lbs	
Good, 500-600 lbs	53.25@54.50
Good, 600-700 lbs	52.50@54.50
Commercial, 350-600	
lbs	49.50@51.50
Utility, 350-600 lbs	********
Cow, All Weights:	
Commercial	45.25@47.50
Utility	44.50@45.50
FRESH VEAL (Skin Off):
Choice, 80-110 lbs	
Choice, 110-150 lbs Good, 80-110 lbs	
Good, 80-110 lbs	57.00@59.00
Good, 110-150 lbs	58.00@60.00
FRESH LAMB:	
Choice, 35-45 lbs	59 00@60 0
Choice, 45-55 lbs	57.00@59.00
FRESH PORK CUTS:	
Loins No. 1 (blade-	
less included)	
0 10 lbs	49 000000 0

He grows it He processes it He sells it SECHATORS LAMINATOR He WRAPS it H. P. SMITH PAPER COATERS . PAPER 5001 West Sixty-Sixth Street, Chicago 38 PAPERS FOR PACKERS FOR 45 YEARS

MAX J. SALZMAN SAUSAGE CASING BROKER

Tel. SAcramento 2-4800 Cable NATSAL

2618 W. Madison St. Chicago 12, III.

ARKETEPRICES

NEW YORK

WHOLESALE FRESH MEATS CARCASS BEEF (l.c.l. prices) Feb. 14, 1951

Prime, 950 lbs./down	@60 @59 @56
commercial44	@48
BEEF CUTS	
(I.c.l. prices)	
Prime:	
Hinds and ribs 65 Rounds, N.Y. flank off. 58 Hips, full 66 Top sirloins 67 Short Iolns, untrimmed. 85 Ribs, 30/40 ibs. 78 Chucks, non-kosher 353 Briskets 45 Flanks 28	@67 @62 @72 @74 @92 @82 @55 @50 @29
Choice:	
Hinds and ribs 63 Rounds, N.Y. flank off 58 Hips, full 65 Top sirloins 65 Short loins, untrimmed, 75 Chucks, non-kosher 53 Ribs, 30/40 ibs 70 Briskets 45 Flanks 28	@66 @61 @70 @72 @85 @54 @75 @50

FRESH PORK CUTS

(l.c.l. prices)	
	Vesterr
Hams, skinned, 14/down .53½ Picnics, 4/8 lbs 35½	
Bellies, sq. cut, seedless, 8/12 lbs35	@354
Pork loins, 12/down49	@52
Boston butts, 4/8 lbs47	@50
Spareribs, 3/down40	@44
Pork trim., regular28	@29
Pork trim., spec. 85%	49
	City
Hams, regular, 14/down	56
Hams, skinned, 14/down54 Skinned shoulders,	@58
12/down42	@43
Pienies, 4/8 lbs38	@42
Pork loins, 12/down48	@53
Boston butts, 4/8 lbs48	@52
Spareribs, 3/down42	@48
Pork trim., regular25	@:0
EANCY MEATS	

(i.c.i. prices)	
Veal breads, under 6 oz	8
6 to 12 ou	1.0
12 os. up	1.5
Beef kidneys	6
Beef livers, selected	8
Beef livers, selected, kosher	1.6
Lamb fries	
Oxtails, over % lb	1

DRESSED HOGS

		(1	.c.1.	price	es)		
Hogs.	gd	. de	ch.,	hd.	on,	lf.	fat in
100	to	136	lbs.			.841/4	@34%
137	to	153	lbs.			.3414	@34%
154	to	171	lba.			.341/4	@34%
172	to	188	lbs.			.341/4	@34%

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		(1.	c.	1	1	p	r	10	24	H	1)			
Choice															@67
lood															@67
legs,															@72
Hinds															@72
Loins,	gd.	an.	d	0	h					0		0	. (18	@74

MUTTON

	(1	l.e.1.	pri	26	26	1)		,	x		 0	
Good,							*					
Comm.				*								

VEAL-SKIN OFF

(I.c.I. prices)

Choice carcass 60 262
Good carcass 58 260
Commercial carcass 56 266
Utility 52 656

BUTCHERS' FAT

						ic						
Shop fa												
Breast												
Edible	suet		×							20		10%
Inedible	sue	t										10%

LIVESTOCK NUMBERS RISE IN BELGIUM

Belgian cattle numbers, totaling 2,101,000 head, on May 15, 1950, were 12 per cent above a year earlier and 31 per cent above the 1929 census, according to the Of-fice of Foreign Agricultural Relations. Hog numbers rose 24 per cent above a year earlier and 38 per cent above 1929, reaching 1,329,000 head, while sheep numbers totaled 187,000 head on May 15, 1951. compared with 165,000 head a year earlier and the 1929 figure of 185,000 head.

WESTERN DRESSED MEATS AT NEW YORK

TEER:											
Prime:											
350-500	lbs.										None
500-600	Ibs.										
600-700	lhs.			•	•	1	1	•	^	1	\$58.00-60.00
700-800	lbs.										58.00-60.00
Choice:											
350-500	lbs.										None
500-600											56.00-59.00
600-700	lhs.				A			a	0	A	56.00-59.00
700-800	lbs.									×	56.00-59.00
Good:											
500-600	The										54.00-57.00
600-700										-	
			*			*		٠	•	•	01.00 00.00
Commerc											
350-600											
600-700	lbs.										None
ow:											
Commerc	lai-	n	11		u	ri	tu				44.00-48.00
											44.00-47.00

..... None 58.00-60.00 58.00-60.00

Good:

80-11 110-13	rcial: 0 lbs 0 lbs 0 lbs 10 lbs 11 wts	. 56,00-60,00 . 56,00-60,00
	KIN OFF:	
LAMB:		
40-45 45-50	lbs	. 57.00-60.0 . 56.00-58.0
40-45 45-50 50-60	lbs	. 56.00-58.0 . 55.00-57.0 . 53.00-55.0
MUTTO	N (EWE) 70 Lbs	. Down:
	reial	

LOINS		 		
				49.00-52.00
10-12	lbs.	 	 	49.00-52.00
12-16	lbs.	 	 	48.00-50.00
BUTTS 4- 8	Ibe.	 		E: 48.00-50.00
HAMS 10-14	lbs.			53.00-55.00
SPARI				42.00-44.00

BY-PRODUCTS....FATS AND OILS

TALLOWS AND GREASES Thursday, February 15, 1951

Last weekend one principal soaper revised its price views from 174c fancy tallow basis to "sellers ceilings day of shipment" and obtained materials on unpriced contracts. The vol-ume moved was undisclosed but said to be substantial; however, some sellers with unsatisfactory ceilings declined to offer, pending probable adjustments or changes which would give them a more equitable price structure.

Another major consumer followed, in principle, the purchase of tallows and greases, basis sellers ceilings, but was more selective and bought on priced contracts only. A moderate volume of fancy tallow moved in this manner with some sales at 18 1/2c, Chi-

Western

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.00-60.00 .00-60.00 .00-60.00 .00-56.00

.00-58.00 .00-57.00 .00-55.00 .00-56.00

.00-52.00 .00-52.00 .00-50.00

.00-50.00 .00-55.00

.00-44.00 , 1951

own: one one

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With railroads returning to normal operations and the congestion clearing. a better movement of materials was reported. The tank situation continues critical, but improvement was expected as unloading speeded up and empties began returning to shipping points at a faster rate.

In view of the situation a wide range of prices prevailed on all items and the following quotations represent the range at which most trades were made although it is indicated that some ceilings were lower than the low side of these prices; however, sales at lower prices were of small consequence as producers with such ceilings were inclined to hold for adjustments, as stated previously.

TALLOWS: Thursday's quotations (carlots delivered usual consuming points) were: Edible tallow, 18%@19c; fancy, 174@18%c; choice, 17%@ 18%c; prime, 17@18%c; special, 16% @17%c; No. 1, 16@17%c; No. 3, 15%@16%c, and No. 2, 15%@16c.

GREASES: Thursday's quotations were: Choice white grease, 16% @ 18%c; A-white, 16% @17%c; B-White, 164@174c; yellow, 154@17; house,

15 1/2 @16c; brown, 14 1/4 @15 1/2c, and brown (25 acid), 15@15%c.

BY-PRODUCTS MARKETS

(Chicago, Thursday, February 15, 1951)

Blood

Digester Feed Tankage Materials
 Wet rendered, unground, loose
 .°\$9.75n

 Low test
 .°\$9.75n

 High test
 .°\$9.50

 Liquid stick tank cars
 3.50

Ammonia

Packinghouse Feeds

	per t	
50%	meat and bone scraps, bagged \$120.	00
	meat and bone scraps, bulk 117.	
55%	meat scraps, bulk 120.	00
60%	digester tankage, bulk	.00
60%	digester tankage, bagged	.00
80%	blood meal, bagged	.00
65%	special steamed bone meal, bagged 85.	00

Fertilizer Materials

High grade	tankage,	ground,	per	unit	
ammonia					\$7.00
Hoof meal,	per unit	ammonia			7.50

Dry Rendered Tankage

																			Protein
Cake														 					*\$1.95@2.05
Expeller		۰	0	0	۰	0	0	۰	٠	0	0 1	0 1		 		٠	0	0	• 1.95@2.05

Gelatine and Glue Stocks

Calf trimmings (lime	ed) \$2.50
	en, salted)1.75@2.00
Cattle jaws, skulls a	
Pig skin scraps and t	rimmings, per lb 91/4

Animal Hair

Winter coll dried, per ton\$105.00@110.00
Summer coil dried, per ton*85.00@ 90.00
Cattle switches, per piece 51/2@61/2
Winter processed, gray, lb 131/2@14
Summer processed, gray, lb 96(10)

n-nominal.
*Quoted delivered basis.

EASTERN BY-PRODUCTS MARKET

New York, February 15, 1951 Dried blood was quoted Thursday at \$9@9.50 per unit of ammonia. Low test wet rendered tankage moved at \$9.50 per unit of ammonia, and high test tankage sold at \$9.25. Dry rendered

tankage sold at \$1.90 per protein unit.

VEGETABLE OILS

Wednesday, February 14, 1951

The Office of Price Stabilization early this week issued the long-awaited order establishing ceiling levels on soybean, cottonseed and corn oil. Prices for all three oils were rolled back, but written contracts already in effect were allowed to stand. This was the first time specific dollar-and-cents ceiling prices were set on an industry-wide basis. The price ceilings have the following bases: crude cottonseed oil, Valley, 23 1/2c; crude soybean oil, Decatur, 201/2c, and crude corn oil, midwestern mills, 24 1/2c. Adjustments of these prices to provide ceilings for various sales areas are provided for in the OPS order. (See page 16 for details.)

Although some of the confusion in the crude vegetable oils market was cleared up as a result of the price order, trading continued to be light and scattered. Soybean crushers were said to be holding back on their oil until they have sold the meal, thus insuring a good profit margin. It was believed crushers could only show a profit if meal sold at or near the ceiling. Most soybean sales were made with the provision that the price would be that which was ceiling at the time of ship-ment, indicating that sellers believed the ceiling or conditions of sales might be modified to their advantage.

CORN OIL: The ceiling price of 24%c, midwestern mills, was a rollback of %c from the price the trade previously believed to be the ceiling. The only trading of this oil occurred on Tuesday when a few tanks sold at

ceiling level.
SOYBEAN OID: The established ceiling price of 20%c, Decatur, was 1c under the price paid in this market last week. There was no trading reported on Monday, but February through June sold in a limited way at the ceiling on Tuesday. However, July forward offerings at ceiling went unsold. There was heavy interest from



BLACK HAWK

THE RATH PACKING CO., WATERLOO IOWA

THE WM. SCHLUDERBERG -T. J. KURDLE CO. PRODUCERS OF



MEATS OF UNMATCHED QUALITY

MAIN OFFICE AND PLANT 3800-4000 E. BALTIMORE ST., BALTIMORE, MD. all directions on Wednesday for February through June shipments. All sales through June contained the provision for ceiling price at the time of shipment. July oil sold flat at the 20% ceiling.

20½c ceiling.
PEANUT OIL: The market was again dormant that week, with the price quoted nominally at 27c.

COCONUT OIL: Following last week's sales at the 21½c level, the market held firm, with additional product moving at the same price.

COTTONSEED OIL: A rollback of 2 to 2½c took effect under the price order. Last week's nominal price was 25½c for all locations, while the new ceiling prices were set at 23½c for Valley and Southeast and 23½c for Texas. There was considerable interest expressed Tuesday at ceiling prices,

VEGETABLE OILS

Soybean oil, Decatur. 204 Peanut oil, f.o.b. Southern Mills. 271 Coconut oil, Pacific Const. 21½ Cottonseed foots 304 Midwest and West Const. 666		Wedn	nesday	. Fe	bruar;	y 14,	1951	
Southeast 223 Texas 223 Corn oil in tanks, f.o.b. mills 224 Soybean oil, Decatur 200 Peanut oil, f.o.b. Southern Mills 27n Cocount oil, Pacific Coast 21 Cottonseed foots 32 Midwest and West Coast 6666	Crnde c	ottonse	ed oil,	car	loads	f.o.b.	mills	
Texas 235 Corn oll in tanks, f.o.b. mills 244 Soybean oll, Decatur 209 Peanut oll, f.o.b. Southern Mills 27n Coconnt oll, Pacific Coast 21x Cottonseed foots 21x Midwest and West Coast 6666	Valle;							. 231/9
Corn oil in tanks, f.o.b. mills. 244 Soybean oil, Decatur. 290 Peanut oil, f.o.b. Southern Mills. 27n Doconnt oil, Pacific Coast. 21t Cottonseed foots 300 Midwest and West Coast. 666 660 666	South	east				****	******	
Soybean oil, Decatur. 204 Peanut oil, f.o.b. Southern Mills 271 Joconut oil, Pacific Coast 21½ Jottonseed foots 204 Midwest and West Coast 666	Texas						******	
Peanut oil, f.o.b. Southern Mills. 27n Occount oil, Pacific Coast. 21½ Cottonseed foots Midwest and West Coast. 6@6	Corn oi	in tan	ks, f.	o.b.	mills.			241/9
Coconut oil, Pacific Const	Soybean	oil. I	Decatu	r				. 201/
Cottonseed foots Midwest and West Const	Peanut	oil, f.o.	b. Sou	ther	n Mil	ls		27n
Cottonseed foots Midwest and West Const	Coconut	oil, Pa	neifie	Coas	t			. 211/4
	Midw	est and	Wes	t C	onst			.6@61
East6@6	East							.606

*Ceiling price. n-nominal.

OLEOMARGARINE

	Wedi	ненапу,	L.e	90)	cus	ar.	У	19	t.	13	9()			
White o	omestic	vegeta	bl	e								 	٠	. 3
White														
Milk el	urned	pastry												.3163
Water o	hurned	pastry										 		.30@3

but there were no trades reported.

Trading in cottonseed futures at
New York was resumed this week.
Quotations were as follows:

MONDAY, FEBRUARY 12, 1951 MARKET CLOSED

TUESDAY, FEBRUARY 13, 1951

							Open	High	Low	Close	Close
Mar.							26.40	26.40	26.40	*26.40	26.32
May							26,40	26.40	26.40	*26.40	26.28
July							26,40	26.40	26.40	*26.40	26.10
Sept.							26.30	26.40	26.25	*26.10	25.56
Oct.							25.94	26.15	25.90	25.90	25.15
Dec.							*25.00	25.83	25.70	25.75	24.40
Tot	a	1	B	n	le	85	: 327	lots.			

WEDNESDAY, FEBRUARY 14, 1981

Mar.	*26.4	10 26.40	26.40	*26.40	*26.40
May	26.4	10 26.40	26.40	*26.40	*26.40
July	26.4	10 26.40	26.40	*26.40	*26.40
Sept.	26.1	15 26.25	26.10	*26.22	*26.10
Oct.	*25.1	75 26.00	25.80	*25.90	25.90
Dec.		35 25.70	25.55	*25.35	*25.85
Tot	al sales: 35	5 lots.			

THURSDAY, FEBRUARY 15, 1951

Mar.	26.40	26.40	26.40	*26.40	*26.40
May	*26.40	26.40	26.40	*26.40	*26.40
July	26,40	26.40	26.40	*26.40	*26.40
Sept.	26.25	26.25	26.15	26.19	*26.22
Oct.	*25.80	25.95	25.50	25.50	*25.90
Dec.	*25.30	25,45	25.25	*24.89	*25.35

Total sales: 338 lots.

Stability of Lard

An article on lard manufacturing published in the February issue of the Journal of the American Oil Chemists' Society is of interest to meat packers. The article, "Effects of Heat Treatment on the Stability of Lard," was written by H. J. Lips of the National Research Laboratories, Ottawa, Can.

1950 CUBAN LARD, TALLOW SITUATION; 1951 OUTLOOK

Cuban lard consumption during 1950 approximated 131,000,000 lbs., or an average of 10,900,000 lbs. per month, according to the Office of Foreign Agricultural Relations. This was a slight increase from the monthly average of 10,000,000 lbs. in 1949. Since lard production throughout 1950 was negligible, imports of 140,600,000 lbs., principally from the United States, met domestic demands and allowed for stocks of 15,000,000 lbs. on January 1, 1951. Import requirements during the first quarter of this year are expected to be from 33,000,000 to 36,000,000 lbs.

Inedible tallow and grease production during 1950 was estimated at about 13,400,000 lbs., while imports totaled 29,480,000 lbs., about the same as a year earlier. Local soap factories consumed 41,000,000 lbs. of the 1950 total. Domestic tallow production is expected to decline during the first quarter of 1951, resulting in export requirements of from 7,000,000 to 8,000,000 lbs.

Vegetable Oils Bill

A bill was recently introduced in North Dakota providing for a 20c-perlb. tax on all types of vegetable shortening which are described as lard substitutes.

For bargains in equipment, see the classified section.

EDWARD KOHN Co. 3845 EMERALD AVE., CHICAGO 9, ILL., Phone: YAR ds 3134

We deal in

Straight or Mixed Cars

BEEF • VEAL LAMB • PORK AND OFFAL

- Our more than 25 years in business offers you an established outlet for distribution of your products in the Chicago area.
- Fully equipped coolers for your protection.

We Invite Your Inquiry

EDWARD KOHN CO.



HIDES AND SKINS

Hide market inactive while waiting for dollars and cents ceiling—Late last week 14,000 Canadian hides were traded—Following day freeze order issued in Canada prohibiting shipment of hides to United States.

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PACKER HIDES: There were no significant changes in the hide market this week. The price rollback to November levels, and the freeze order prohibiting the sale or shipment of February hides are sufficient to stifle most any possible activity. This situation more or less limits hide traders to a diet of speculation. "What will ceiling prices be? When will they be announced?"

Not only has trading stopped, but shipments of hides previously sold have been sharply cut, with the end result that tanners are cutting into their inventories and in a few cases are already feeling the pinch. According to the ruling, all current shipments of hides must be billed at the top price charged in November for that type of hide, regardless of the price at which it was sold. In most instances the differential is rather large on the lower side, so packers are in general holding the hides in preference to shipping them. The few hides that were being shipped were covering old sales that called for prices comparable to the November levels, or they were being shipped with an escalator clause calling for a corrective adjustment, if permissible.

As has been mentioned previously, it was this ruling (the part that annulled all contracts not shipped in the three day period of grace allowed by the original order) that has caused the most dissatisfaction in the trade. The order has become particularly distasteful because of the fact that subsequent orders covering other commodities — cottonseed, soybean and corn oil — to mention three, allow dealers to complete all shipments and fulfill all contracts before the freeze becomes effective.

Late last week 14,000 Canadian hides, branded cows and light cows, were sold to a domestic tanner at 40 and 44c, delivered. These prices were comparable to those in effect at the time of the price rollback, and were about 15 per cent higher than the estimated ceiling prices, based on November highs. As the rollback order prohibited the import of hides for domestic uses, it was presumed that these were to be used to cover a military order.

Shortly after this sale the Canadian government issued an order, similar to the one that prohibits the sale or shipment of February hides in this country, that prohibited the further export of hides to the U.S. until our freeze order is lifted.

SHEEPSKINS: Last week, for the first time since the price freeze, a small amount of trading was reported in skins. This week the tempo increased slightly, but was still far below a normal pattern. From appearances the trading accomplished was on the basis of established friendships and to customers of long standing.

It was estimated that most of the trading in No. 1 shearlings was at approximately \$6 while clips were thought to be in \$7.50@\$8 range. No other trading was reported.

There is a question among the trade if ceilings are applicable at all. This, perhaps, is the main reason for the lack of trading and the confusion now present in this market. Wool is free. How then, they ask, can skins be frozen? The "interior" traders who sell their entire monthly production in advance, in view of the rapid advances made late in January, were particularly hard hit and were reluctant to sell.

OUTSIDE AND WEST COAST SMALL PACKER: For the first time in three weeks there were a few hides sold by small packers. Trading, by virtue of the freeze order placed on February hides, was limited to January or prior production. Prices were based on the packers' individual ceilings, established during the base period

of November, and consequently were on a wide range.

With restrictions on both price and time of production governing the movement of hides, not much trade was anticipated; however, a small amount developed. Brokers attributed the trading to one of the following reasons: Finances, physical space and the possibility that present ceilings will be more favorable than dollars and cents ceiling.

In many instances the freeze order, which prohibits the trading or shipping of February hides, means a larger than average inventory. To help finance this a few packers were liquidating their January inventories. This increase of inventories also requires more space, and some packers sold hides rather than going to the expense of outside storage. The last point, based on dollars and cents ceilings, found some packers who made good sales late in November of the opinion that their present ceiling might be better than the levels the government will set. In this case it would of course be to their advantage to sell, but at the best it was just a guess. Most all trades contained an escalator clause, stating that in the case of higher ceilings an adjustment would be made if permissible. There is some question if this clause will be allowed by Washington, and that explains "if permissible.

CALFSKINS AND KIPSKINS: There was no trading in this market.

CHICAGO HIDE QUOTATIONS

PACKER HIDES

Wee Feb.	k ended 14, 1951	Previous Week		. week 1950
Nat. strs 331/4	@37%n	33 4 @ 37 4 n	19	@ 2014
Hvy. Tex. strs.31				17%
Hvy. butt.		m		4. 18
brand'd strs.	31n	31n		1736
Hvy. Col. strs.	30%n	30%n		17
Ex. light Tex.				
strs	371/n	3734n		2214
Brand'd cows 34	@34%n	84 @34%n		19
Hy, nat, cows.343	@35n	34 1/4 @ 35n	19	@20
Lt. nat. cows37	@38n	37 @38n	23	622434
Nat. bulls24	@24%n	24 @2414n		16%
Brand'd bulls 23	@23 1/4 n	23 @ 231/4n		1534
Calfskins,	-			
Nor773	@8214n	77%@82%n		66
Kips,				
Nor. nat	60 _M	60n		4234
Kips,				
Nor. brnd	57%n	57%n		40

All packer hides and all calf and kipskins quoted on trimmed, selected basis; small packer hides quoted selected, trimmed; slunks quoted flat.

COUNTRY HIDES

All weights 50-52 28	@30n	28 (@ 30n	17	40	18
Bulls14	@15n		@15n		73 66	
Calfskins36	@38n		238n	24		26
Kipskins33	1420	-	@35n	22	90	23
All country his	les and	skin	s quo	ted	on	fin

SHEEPSKINS, ETC.

Pkr. shearlings, No. 1	6.00n		6.00m	2.65@2.83
Dry Pelts52	@55n	50	@52n	30

untrmd. 15.00@16.00n 15.00@16.00n 11.00@11.50

n-nominal.

CONTEST WINNERS!

The five winners of all-leather awards in the contest conducted among packers by

JACK WEILLER & CO. 308 W. Washington St. Chicago 6, III.

brokers in hides, skins and tellow, to determine why packers prefer their FREE weekly copy of THE FRIENDLY DIGEST, a bulletin on trends available to all in the trade at no cost whatsoever, were as follows:

GRAND PRIZE

H. C. FERGUSON, Seeger Packing Co., Inc., Box 1587, Montgomery, Ala. He will receive a two-piece sat of men's matched leather luggage and also a two-piece set of women's matched leather luggage.

OTHER AWARDS

Each of the following will receive an all-leather envelope style brief case:

BUD PEARSON, Tri-Mont Packing Co., Monterey, Minn.

JOSEPH T. CLAYMAN, The Sucher Packing Co., Dayton, O.

FRANK W. THOMPSON, Southern Foods, Inc., Columbus, Ga.

MATHEW H. BROWN, Great Falls Meat Co., Great Falls, Mont.

WEEK'S CLOSING MARKETS

FRIDAY'S CLOSINGS

The live hog top at Chicago was \$24; the average, \$23.20. Provision prices were reported as follows: Under 12 pork lions, 48½@48½; 10/14 green skinned hams, 52@54; 4/8 Boston butts, 44½@45; 16/down pork shoulders, 35½; 3/down spareribs, 37½@38; 8/12 fat backs, 14½@14½; regular pork trimmings, 26@27; 18/20 DS bellies, 23@23½; 4/6 green picnics, 38; 8/up green picnics, 34@36. P.S. loose lard was quoted at \$18.25 bid and P.S. lard in tierces at \$19.95 nominal.

Cottonseed Oil

Closing futures quotations at New York: March, 26.40 bid; May, 26.40 bid; July, 26.40 bid; Sept., 26.00 bid, 26.08 asked; Oct., 25.30 bid, 25.40 asked; Sept., 24.80-70. Sales totaled 84 lots.

CCC Requests Bids on 1,350,000 Lbs. of Lard

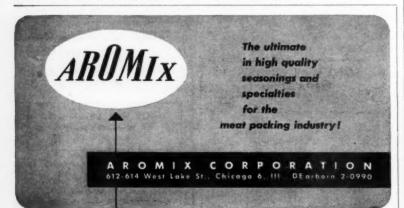
The Commodity Credit Corporation announced Tuesday that it would accept telegraphic offers on carload lots of lard with antioxidant added, either refined or unrefined, to be shipped to Okinawa, offers to be received not later than midnight, February 19. The lard is to be packed in 56-lb. export boxes and hardwood tierces only. Delivery is to be made by March 7.

Offers are subject to acceptance by telegram filed not later than 11:59 p. m., eastern standard time, February

Later the USDA announced it will buy approximately 8,000,000 lbs. of lard in carload lots for export from East Coast or Gulf ports, for delivery from February 24 to March 17. The lard is to be packed in 56-lb. export boxes and hardwood tierces. Offers must be in by 4 p.m., EST, February 20, and awards will be made the following day.

CHICAGO PROVISION STOCKS

'51, lbe	, Jan. 31, 50, Iba.	
P. S. lard (a)32,990,73	5 31,277,341	45,554,050
P. S. lard (b) 2,872,40	0 2,953,000	2,320,000
Dry rendered		
lard (a) 1,917,60	0 1,745,000	2,172,727
Dry rendered		
lard (b) 804,00	00 804,000	
Other lard 4,957,38		
TOTAL LARD 43,542,11	5 41,696,093	53,871,476
D. S. cl. bellies		
(contract) 454,78	00 442,800	44,700
D. S. cl. bellies		
(other) 5,104,03	50 5,240,690	4,401,429
TOTAL D. S. CL.		
BELLIES 5,558,84	10 5,683,490	4,446,129
(a) Made since October 1	, 1950. (b)	Made pre-
vious to October 1, 1950.		



CHICAGO HIDE MOVEMENT

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Receipts of hides at Chicago for the week ended February 10, 1951, were 3,939,000 lbs.; previous week, 8,546,000 lbs.; same week 1950, 5,651,000 lbs.; 1951 to date, 39,578,000 lbs.

Shipments for the week ended February 10 totaled 1,769,000 lbs.; previous week 8,568,000 lbs.; corresponding week 1950, 4,576,000 lbs.; 1951 to date, 36,323,000 lbs.

FEDERALLY INSPECTED SLAUGHTER

CATTLE

															1	9	5	1						1950
January												 . 1	l.	1	5	ď	.5	9	8	Š				102,515
Februar	y													,							٠			938,975
March																								081,525
April .																		,	0					959,089
May										۰				٠							۰		.1,	,075,370
June .				۰	p		q		۵	۰		0			0				۰		0	0	.1,	065,815
July						٠		٠		۰	b	۰	0	0	0	0		٠	0	0	0	•	.1,	,070,104
August																								183,844
Septemi	bi																							,195,803
October																								,169,431
Novemb																								,150,857
Decemb	e	r																					.1	,109,693

CALVES

															1	9	ű	1					1950
January		 												4	3	3		24	ď	7			465,086
February	,		٠				٠			٠				٠							٠		443,225
March .														٠									585,673
April												۰		٠			۰						493,936
May											۰			۰	,								496,445
June																							484,798
July				Ì	Ĭ.	ì	Ì			ï			ì	0						ì			442.72
August		ĺ		Ì		ì	ì	0	Ì	ì		_	Ì					Ì	Ī				484.24
Septemb																							488,119
																	Ĭ						515,199
Novembe	r	ľ													Ĵ	Ĭ	Ĭ	Ì	ľ			Ĭ	504.875
Decembe																							445,263

HOGS

	1951	1950
January	 6,584,153	5,844,251
February	 	4,191,117
April	 	4,316,281
May	 	4,338,414
November	 	6,144,076
December	 	6,777,201

SHEEP AND LAMBS

																	1	ls	ij	1					1950
Janus									٠		٠				1	,1	D)	5	7	8	1	7			1,077,418
Febru	a	ľ	y			,	,				۰														863,092
March	3									0	۰									۰				۰	938,530
April											۰	0											,		833,540
May																									
June																									1,018,648
July																									
Augus	38																						۰		1,076,458
Septe	m	ł	×	21	r																				1.062,668
Octob	eı	P																							1,080,588
Novel	n	b	e	r				ĺ	į,					ĺ,										٥	969,295
Decen	nl)	e	r																					918,074

LARD FLAKES

 We are shippers of carload and L.C.L. quantities of Hydrogenated LARD FLAKES.

Samples will be sent on request.

Our laboratory facilities are available free of charge for assistance in determining the quantities of Lard Flakes to be used and methods of operation.

THE E. KAHN'S SONS CO. CINCINNATI 25, OHIO . Phono: Kirby 4000

THE FOWLER CASING CO. LTD.

For 30 Years the Largest Independent Distributors of QUALITY AMERICAN HOG CASINGS

In Great Britain

8 MIDDLE ST., WEST SMITHFIELD, LONDON E. C. 1, ENGLAND
(Cobles: Effsecco, London)

HAVE YOU ORDERED

The MULTIPLE BINDER

FOR YOUR 1951 COPIES

THE NATIONAL PROVISIONER

A complete volume of 26 issues can be easily kept for future reference in this binder. Price \$3.25

Skinless Pork Sausage

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,418 ,092 ,530 ,540 ,304 ,648 ,738 ,458 ,668

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(Continued from page 13.)

better stuffing rate at risk of damage. Skinless pork sausage can be produced at a lower cost. The cost is indicated to be from 4 to 9 cents per pound less through savings in stuffing, linking, freezing, peeling and packaging. These savings are increased through the use of machine linking.

At present, casing costs will range from 1 to 1.7c depending on size, and peeling cost will average about 1.5c per pound. Again, savings are increased through use of machine linking operations.

A major advantage of skinless pork sausage is the uniformity of each link which makes it possible to package consumer type units with a stated net weight and uniform count. Likewise, skinless links show the meat's natural color to best advantage.

The Visking Corporation indicates that skinless pork sausage should preferably not be packaged in bulk form nor should it be packaged by the retailer. Bulk sales should be limited to the institutional trade where there are facilities for holding the sausage frozen until used. Visking also indicated that a package that will lend firm support to the product is desirable, such as a tray, boat or open window type package. In mass display, in retail stores and in handling by the purchaser, the sausage might be mashed into a patty if not properly packaged. Since the product is new, the package should include cooking instructions.

The retailer can keep the skinless pork sausage either in his frozen food cabinet or in the refrigerated sausage show case, the same as a regular link sausage. It is handled like any fresh meat.

At any level—either plant, store or home—the product should be protected from cycling temperatures. Repeated freezing and thawing will harm any fresh meat product. However, if the product has been properly processed and packaged, it will retain its shape even though there is thawing any time after packaging. In all handling it should be remembered that the product is exactly the same as any other pork sausage, and must be treated as fresh meat.

The product requires correct merchandising to exploit its sales potential as a new sausage item. As an example, Visking cites the experience of one of its sales representatives who checked seven stores handling the new pork sausage merchandised by one of his accounts. Six of the meat clerks did not know they were handling a skinless link. Another of the salesman's accounts in this same trade area was able to increase its pork sausage sales by 30 per cent with the introduction of the skinless product and by telling his retailers what it was. Probably this packer was doing a better merchandising job because he gave his salesmen something new to discuss with their retail accounts.

It is recommended that the sausage

producer hold a sales meeting at which the skinless pork sausage is cooked and sampled. Visking also recommends store demonstrations at key points to gain consumer acceptance. This should be followed up with retail checks on acceptance to see whether the trade wants more links per pound, fewer links per pound, a leaner product, a ½-lb. package instead of the pound, etc. Information of this nature will prove very valuable to the sausage manufacturer in expanding his skinless pork sausage sales.

The new pork sausage present no cooking problem to the housewife. Tests have shown that they brown very readily and retain their shape through the pan frying operation.

Credit: Technical assistance, The Visking Corporation.

New Frosted Meats Line

(Continued from page 11.)

prepared is emphasized. Cooking times for the various frosted products are: hamburgers, 6 min.; pork chops, 8 min.; pork tenderloins, and cutlets. 30 min.; veal cutlets, 25 min., and "Steakees," 3 min. All represent a substantial savings in time for the housewife.

All items in the frosted meats line are placed directly from the package into the pan. There is no need to defrost the product. If the product is inadvertently defrosted, the cooking time is reduced.

The frosted meats should be kept frozen until they are ready for cooking. The new package was designed in its overall size to fit in the ice cube compartments of refrigerators which do not have a separate section for frozen foods.

In designing the new package, content weight was reduced from 12 to 8 oz. The change was motivated partly by the fact that the housewife is more accustomed to thinking in terms of the pound and half pound. It is a weight standard with which she is familiar. An additional factor was the more competitive pricing which the 8-oz. unit will permit. Shoppers are often influenced in their selection by the unit price and, because of the long association of pound and half pound weight units, frequently miss the fact that a 12-oz. package has half again as much meat as the 8-oz. package.

Unit price and size are the two visual factors noticed by the shopper. Since the difference in volume in the 12-oz. package is not readily noticeable, its competitive position is weakened. The new 8-oz. package overcomes these handicaps.

The economies of the all meat, no waste, no bone product are featured in point of sale display material. Added to the economy of the waste-free meat is the economy of accurate portions in meal planning. There is no danger of over buying with the resultant left over or waste problem. Knowing the appetites of members of her household, the housewife can buy the frosted meats to the exact meat requirements needed for her family's meal. The face of the

package carries the stated portion count, simplifying shopping. For example, the pork cutlets are packaged three to the 8-oz. package.

The appetizing platter design of the package face features meat as the mainstay of the meal. It conveys the pictorial message that the frosted meats are hunger satisfying with the full, rich, nutritive value of meats. The fact that they are a "meal in a hurry" merely adds to their appeal.

In color scheme the packages, which were designed by Raymond Loewy, use Armour's frosted green color. Besides the appetizing platter of cooked product in natural color the package carries the Armour brand name, portion and weight count, inspection legend, a place for pricing, and the fresh frosted seal.

Product name is printed in red on a white background which blends with the platter. Armour name and brand are on a maroon logotype spaced in the white. The white also provides a suitable area in which the retailer can price the item so it will be readily legible. Brand and product identity are also carried on the front side panel.

For the retailer the new rectangular boxes provide an economical space user which can be displayed in any manner he sees fit, exerting full appetite appeal at all times. They can be stacked with no danger of damaging the product or the package.

The individual consumer units are packaged in a sleeve-type container which holds 12 of the 8-oz. packages. These sleeves are packed two to a shipping box. The selection of a special shipping container for the frosted meats permits the retailer to buy in greater lots without too great a demand on his frozen food cabinet space. He may take 12 of the packages from a sleeve and store the other sleeve in his large freezer.

Likewise, when refilling show case displays, the 12-unit container facilitates the work for the retailer. He but opens the shipping container and fills the display case.

Armour is preparing additional items to add to its frosted meats line.

Credit: Package, Michigan Carton Co.

Management Conference to Tell Post A-Bomb Measures

Measures management can take now to minimize the disruption of U. S. industry if plants are subjected to atomic attack will be explained at the three-day national Personnel Conference to be sponsored by the American Management Association, February 26-28, at the Palmer House, Chicago.

Discussions will be in the form of panel sessions on vital subjects such as planning for atomic attack and problems confronting management as a result of wage stabilization and manpower shortages.

Eric A. Nicol, vice president, the P. Brennan Company, Chicago, will preside at the morning panel, February 28. on "Take-Home" ideas.

IVESTOCK MARKETS Weekly Review

Livestock and Poultry on Farms Increase for Second Consecutive Year

IGHLIGHTS of the net increase during 1950 in the number of livestock and poultry on farms and ranches were the substantial increases in cattle and hog numbers and also the 4 per cent increase in stock sheep, the first gain since the decline started in 1942.

Cattle and calves increased about 4,000,000 head, or 5 per cent from January 1, 1950, according to the recent report by the crop reporting board of the Bureau of Agricultural Economics. This gain placed the number of cattle near the all-time peak war years of 1944 and 1945. All classes of cattle registered gains although milk cows remained practically unchanged from a year ago.

The rise in cattle inventories was mostly in numbers kept for beef rather than for milk. Cows kept mainly for beef production reached a new high at the beginning of this year. About 5 per cent more cattle and calves were on feed on January 1 this year than last, with a large proportion being calves. A large calf crop in 1950, together with a decrease in the slaughter of both cattle and calves, resulted in the increase of 5 per cent in total cattle. Imports from Canada were larger than in the previous year, with the increase occurring in feeder-type cattle. The quarantine on Mexican imports of cattle remained in force during 1950.

Hogs on farms continued to increase and were up 7 per cent from last year. The net increase totaled about 4,500,000 hogs, all of which occurred in the twelve north central states. Hogs under six months were up 11 per cent and reflect the larger fall pig crop. Hogs over six months were up 4 per cent. Earlier farrowings and heavier feeding rates again resulted in early marketings of the hogs from the spring pig crop in 1950.

After eight years of declining inventories, sheep numbers showed an increase in 1950. Stock sheep numbers increased 4 per cent from the all-time low on January 1, 1950. Lambs on feed on January 1, 1951 were down 6 per cent from a year earlier and the smallest since 1920. Slaughter of sheep and lambs in 1950 was 4 per cent less than in 1949 and the smallest in 33 years. The proportion of ewes in the 1950 slaughter was slightly less than in 1949, and the lowest since 1941.

The increased sheep inventory was made possible by smaller ewe and lamb losses and reduced slaughter. The large holding of ewe lambs will provide sufficient replacements to continue an upward trend in sheep inventories. Texas had a relatively large lamb crop in 1950 and conditions were generally favorable for lamb production. Other western states had more favorable conditions than in 1949, except parts of Arizona and New Mexico. There was an unusually strong demand for ewes and ewe lambs in the western sheep states and most of the native sheep states.

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When the different species are combined on the basis of their relative economic importance, the number of livestock increased about 4 per cent, while poultry declined 3 per cent. Meat animals-all cattle, hogs and sheep-increased 5 per cent. Milk animals-milk cows and heifers and heifer calvesshow an increase of 1 per cent. Workstock declined 9 per cent.

Farm value of livestock and poultry reached a new record of \$17,500,000,000 on January 1, 1951, 20 per cent above the previous high in 1949, and 83 per cent above the ten-year average. The farm value of every species except horses and mules was above last year.

Most species of livestock were on the increase during 1950. Feed supplies were ample except in a few local areas. Generally favorable prices for most livestock and livestock products in relation to feed prices during most of the year contributed to increased feeding operations and further increases in breeding herds. Poultry and dairy feeding ratios were relatively less favorable than those for meat animals. Chicken numbers declined, although egg production was maintained at a high level.

ESTIMATE OF LIVESTOCK ON FARMS ON JANUARY 1, 1951

	ALL CATTLE AND CALVES	COWS AND HEIFERS 2 YRS OLD AND OVER KEPT FOR MILK:	SHEEP AND LAMBS	HOGS INCLUDING PIGS
1951		24,579,000	31,505,000	65,028,000
*1950	9 80,052,000	24,573,000	30,743,000	60,502,000
1949	78,298,000	24,416,000	31,654,000	57.128.000
1948		25,039,000	34,827,000	55,028,000
1947		26,098,000	37,837,000	56,921,000
1946	3	26,695,000	42,436,000	61,301,000
1947	5	27,770,000	46,520,000	59,331,000
1944		27,704,000	50,782,000	83.741.000
1943	3	27.138.000	55,150,000	73,881,000
1942	2 76,025,000	26,313,000	56,213,000	60,607,000
1941		25,453,000	53,920,000	54,353,000
1946	0 68,309,000	24,940,000	52,107,000	61,165,000
1939	9 66,029,000	24,600,000	51,595,000	50.012.000
1938	65,249,000	24,466,000	51,210,000	44,525,000
1937		24,649,000	51,019,000	43,083,000
1930		25,196,000	51.087.000	42,975,000
1933	5 68,846,000	26,082,000	51.808,000	39,066,000
1929	8 57,322,000	22,231,000	40.689,000	61.873,000

Included in cattle and calves. *Revised figures.

*Livestock Buying can be PROFITABLE and CONVENIENT

KENNETT-MURRAY

CINCINNATI, OHIO DAYTON, OHIO DETROIT, MICH. FT. WAYNE, IND. INDIANAPOLIS, IND. JONESBORO, ARK. LAFAYETTE, IND. LOUISVILLE, KY. MONTGOMERY, ALA. NASHVILLE, TENN. OMAHA, NEBRASKA SIOUX CITY, IOWA SIOUX FALLS, S.D.

Stahl-Meyer

FERRIS HICKORY SMOKED HAM & BACON

Stabl-Mayer FRESH-FLAVOR CANNED MEATS

OLD TIME LUNCHEON MEATS

EXECUTIVE OFFICES

172 EAST 127TH ST., NEW YORK 35, N.Y.

PLANTS IN BROOKLYN, H.Y. . PEORIA, ILL . COTFET VILLE RANS

January Hog Slaughter Second Highest for Month

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Slaughter of more than 6,500,000 hogs during January was the second largest of record for the month. It was exceeded only during January 1944 when marketing of the record pig crop of 1943 reached its peak. By contrast, the slaughter of sheep and lambs during January this year was the smallest for the month since 1926. Calf slaughter during the initial month of 1951 showed a substantial decrease compared with the five-year average, and cattle slaughter, although above that of January during the past two years, was slightly below the average.

Slaughter of 1,159,942 cattle in January rose 5 per cent above the month before and 5 per cent above the same month in 1950. However, this total was 3 per cent below the five-year average.

Calf slaughter of 433,247 head during January fell 3 per cent below December, 1950, 7 per cent under yearearlier total and sunk 16 per cent beneath the 1945-49 average.

January hog kill totaling 6,584,153 head was 3 per cent below the sizable volume slaughtered in December. Nevertheless, the January total represents a gain of 13 per cent from the year before and 21 per cent above average.

Sheep and lamb slaughter of 1,057,-817 jumped 15 per cent from the total December kill, but was 2 per cent below the same period in 1950 and 20 per cent below the five-year average.

Inspected slaughter by stations was Foot-Mouth in Colombia reported as follows:

	Cattle	Calves	Hogs	Sheep & Lambs
NORTH ATI	ANTIC			
New York, N				
Jer. City Baltimore.	35,913	33,932	209,568	180,753
Phila.	25,870	5,135	133,113	3,500
NORTH CEN				
Cinti., Cleve Indpls.	49,763	8,974	285,354	22,032
Chicago, Elburn	112,979	28,600	440.587	54.882
St. Paul-Wis				
Group ¹ St. Louis	103,867	111,851	654,178	49,897
Area ²	50,825	21,470	383,107	42,560
Sioux City	40,318	373	225,107	83,316
Omaha	95,006	2,232	403,937	77,575
Kan, City	65,634	9.044	243,379	46,449
lowa and		-10-00		
S. Minn.3	72,738	15,301	1,146,434	147,394
SOUTH- EAST4	23,322	11,543	172,801	11
8. CENT. WEST ⁶	92,729	20,180	406,018	83,211
ROCKY				
MT.	40,522	2,063	93,026	42,598
PACIFIC	100,577	18,447	198,676	104,698
Total 32 centers	910,063	289,145	4,995,690	888,876
All other	,			
stations	249,879	144,102	1,588,463	168,941
Grand total Jan.	1,159,942	433,247	6,584,153	1,057,817
Grand total Dec.	1.109.693	445,262	6,777,201	918,074
Av. Jan. 5-	FF.			
(1946-50)	-,		5,439,927	
Other ani Horses 30,7 17,489, gos	97, goats,		luring January 195	

17,489, goats, 4,678.

'Includes St. Paul, S. St. Paul, Newport, Minn. and Madison, Milwaukee, Green Bay, Wis. 'Includes St. Louis National Stock Yards, E. St. Louis, Mi., o'Include Cedar Rapids, Des Moines, Fort Dodge, Mason City, Marshalltown, Ottumwa, Storm Lake, Waterloo, Iowa and Albert Lea, Austin, Minn. 'Includes Birmingham, Dothan, Montgomery, Ala., Tallahassee, Fla., and Albany, Atlanta, Columbus, Moultrie, Thomasville, Tifton, Ga. 'Includes S. St. Joseph, Mo., Wichita, Kans., Oklahoma City, Okla., and Fort Worth, Tex. 'Includes Denver, Colo., and Ogden, Salt Lake City, Utah. 'Includes Los Angeles, Vernon, San Francisco, San Jose, Sacramento, Vallejo, Calif.

An outbreak of type "O" foot-and-mouth disease in Colombia has been confirmed, according to the Office of Foreign Agricultural Relations. The United States and the United Nations will assist the Colombian government in their fight against the disease. Livestock farming is an important segment of Colombia's economy, with the ratio of cattle to human population the highest of any country in the world. Cattle numbers are estimated at 14,500,000 head, hogs at 1,200,000 and sheep at over 1,000,000 head.

Junior Livestock Show

The 1951 Grand National Junior Livestock Exposition and Arena Show will be held March 17 through March 23 at the San Francisco Cow Palace. An estimated 1,300 exhibitors and 3,500 head of stock will participate in this year's show, the largest number on record.

ST. LOUIS HOGS IN JANUARY

Hog receipts, weights and range of prices at the National Stock Yards, E. St. Louis, Ill., were reported by H. L. Sparks & Co. as follows:

	- Janu	IRPY
	1951	1950
Hogs received	 285,035	251,928
Highest price	 \$23.50	\$18.00
Lowest price	21.00	16.00
Average price	 21.13	16.17
Average weight, lbs	220	221

Partlow Model M Temperature Control

Five ranges: 0 to 150; 50 to 350; 100 to 450; 100 to 650, and 100 to 1000 Deg. Fahr. Switch capacity 4 amp. 125 v. or 2 amp. 250 v. a.c.



This Model M Indicating Temperature Control is used to operate a solenoid or motor valve in a gas, oil or steam line and thus regulate flow in step with heat requirements. It is employed to control the operation of electric heating elements, relays, or motors.

It automatically maintains temperature (where you set the redcolored pointer on its temperature-indicating scale) in an oven, melting pot, platen, drier or any heated equipment.

This Indicating Control is available in two and three-wire designs for ac. control circuits. The thermostatic element is our mercuryactuated flexible unit, powerful, positive and accurate. All elements are interchangeable. List prices of the complete control range from \$62 to \$74.

Write for Bulletin 505-C for detailed information.

THE PARTLOW CORPORATION

3 Campion Road

New Hartford, N. Y.

Manufacturers of Partlow Temperature Controls, Safety Gas Valves and Gas Burning Equipment

LIVESTOCK PRICES AT LEADING MARKETS

Livestock prices at five western markets on Tuesday, February 13, were reported by the Production and Marketing Administration as follows:

1008: (Q	notatio							
		St.	L. Natl			Kansas City	Omaba	St. Paul
BARROW Good and	S & Choi	GILT	rs:					
120-140 140-160 160-180 180-200 200-220 220-240 240-270 270-300 300-330	lbs. lbs. lbs. lbs. lbs. lbs. lbs.		20.75-22 $22.25-23$ $23.25-23$ $23.25-23$ $23.00-23$ $22.75-23$ $22.50-22$.50 .50 .50 .50 .50 .50 .25	6.50-20.2 20.00-21.7 21.50-23.7 23.60-24.0 23.65-24.0 23.65-23.7 22.75-23.6 22.25-23.0 21.75-22.4	5 21.50-22.75 5 22.25-23.25 0 23.25-23.50 0 23.25-23.50 5 23.00-23.50 0 22.75-23.25 0 22.25-23.00 0 22.00-22.50	22,50-23,25 22,50-23,00 22,00-22,75 21,50-22,25	23.00 only 23.00 only 23.00 only 22.25-23.00 21.75-22.59 20.50-21.50
330-360 Medium: 160-220	IDe.		21,50-22 20,75-21 20,75-23	.79	21.50-21.9 20.50-22.5	0 21.75-22.25	21.50-22.25 20.50-22.75	20.50-21.50
sows:			20110 20				20100 22110	
Good an 270-300 300-330 330-360 360-400	lbs. lbs.		20.75 or 20.75 or 20.25-20 19.75-20	1ly :	20.50-20.7 20.50-20.7 20.25-20.5 20.00-20.5	5 20.50-20.75 0 20.50-20.75	19.50-21.00 19.50-21.00	20.00-21.00 20.00-21.00 20.00-21.00 20.00-21.00
Good: 400-450	lbs.		19.50-20 19.00-20	.25	19.50-20.2	5 20.00-20.25 5 19.75-20.00	19.50-21.00 19.50-21.00	********
450-550 Medium 250-550	:		18.25-20		18.75-19.7 18.25-20.0			
PIGS (8 Medium 90-120	and	Good	i: 14.75-19	0.00	14.50-17.0	0		*******
BLAUGHT	TER C	ATT	TLE AD	ID C	ALVES:			
Prime: 700-90			90 80 90	3.80	38.25-41.6	00 37.75-39.50	37.50-39.50	37.00-39.50
900-110 1100-130 1300-150	0 lbs. 0 lbs. 0 lbs.	**	36.50-36 37.00-36 37.00-36 36.50-36	9.50 9.50 9.50	38.75-42.0 38.75-42.0 38.50-42.0	00 38,25-40.50 00 38,25-40.50	38.25-40.00 38.00-40.00	37.00-40.00 36.50-40.00
Choice: 700- 90 900-110 1100-130 1800-150	0 lbs. 0 lbs. 0 lbs.	**	34.00-36 34.50-3 34.50-3 34.00-3	3.50 7.00 7.00	34.50-38.7 34.00-38.7 34.00-38.7 33.50-38.7	75 34.75-38.25 75 34.75-38.25	34.50-38.25 34.50-38.25	33.50-37.00
Good: 700- 90 900-110	O lbs.		31.75-3 32.00-3	4.50	32.50-34.5 32.00-34.5	50 32.25-35.00	81.75-34.50 31.75-34.50	31.50-34.00
Commer All v	cial,		32.00-3 29.00-3	2.00	31.50-34.0 29.00-32.	50 29.50-32.20	29.50-31.78	28.50-31.50
Utility.		tn	27.00-2	9.00	27.00-29.	50 27.50-29.50	27.25-29.50	26.00-28.50
Prime:			86.00-3	8.50	36 75-38 (00 36.25-38.50	36.00-37.50	36.00-38.00
Choice: 600- 80	00 lbs.		36.00-3 35.50-3 33.50-3	6.00	36.75-38.0 36.75-39.0 33.75-36.0 33.50-36.0	75 33.50-36.2	36.00-37.50 32.75-36.00	36.00-38.00
Good:			33.00-3					
Commo	reigh.		31.00-3 30.50-3		31.00-33. 31.00-33.		0 30.50-32.7	
			28.50-3 25.00-2	8.50	28.00-31. 26.00-28.	00 28.50-31.0 50 26.00-28.5	0 28.50-30.50 0 26.00-28.50	0 28.00-31.0 0 25.50-28.0
Cows (Commercial Utility Can. &	rcial		25.00-2	8.00 5.00 4.00	26,00-28, 24,00-26, 19,50-24,	00 25.75-28.5 25 24.50-25.7 25 20.00-24.5	5 25.75-26.2	5 22.50-25.0
BULLS Good & Comme Utility Cutter	choic	e	27.50-2	00.00	Veights: 29.00-30. 29.00-30. 27.50-29. 25.50-27.	50 28.00-29.0 00 26.50-28.0	0 27.00-29.0	5 28.50-29.5 0 26.00-28.5
Good & Com. & Cull, 7	k ohoi	ine	Veights) 33.00-4 25.00-8 21.00-2	2 00	38.00-40, 30.00-39, 25.00-31.	00 28.00-36.0	0 27.00-33.0	0 25.00-34.0
Good & Com. Cull	(500 choic & med	Lbe e	32.00-3 26.00-3 21.00-3	1): 36.00 32.00 26.00	33.00-39. 26.00-34. 23.00-27.	00 83.00-85.0 00 26.00-33.0 00 20.00-26.0	0 31.00-37.0 0 25.00-31.0 0 23.00-25.0	9 32.00-35.0 0 25.00-32.0 0 21.00-25.0
SLAUGH	TER	LAM	BS AN	D SH	EEP1:	And the con-	1000000	tea week
TAMBS						.00 38.00-38.5 .50 35.00-37.7 .50 31.50-34.7	0 37.50-38.7 5 35.60-37.5 5 35.00-36.5	5 37.25-39.0 0 35.50-38.0 0 32.00-35.2
EWES	Woole	d):				.00 23.50-24.0 .00 21.00-23.2		
						n animals of		

¹Quotations on wooled stock based on animals of current seasonal market weight and wool growth, those on shorn stock on animals with No. 1 and 2 pelt.

*Quotations on slaughter lambs and yearlings of good and choice grades and the medium and good grades and on ewes of good and choice grades as combined represent lots averaging within the top half of the good and the top half of the medium grades, respectively.

SLAUGHTER REPORTS

Special reports to THE NATIONAL PROVISIONER, showing the number of livestock slaughtered at 13 centers for the week ending February 10:

-	CATTLE		
,	Week		Cor.
		Dane	
	Ended	Prev.	Week 1950
	Feb. 10	Week	
hicago!	19,757	17,117	19,898
Cansas City!.	14,964	11,968	15,762 $17,729$
maha*i	21,507	15,619	17,729
C. St. Louist.	5,504		6,385
st. Joseph:	7,116	6,509	0,000
Sioux City:	8,678	8,615	9,285
	2,074	1,765	3,153
Vichitat	2,019	1,100	0,100
New York &	T 010	F 010	0.005
Jersey City†	7,313	7,212	6,825
bkla. City*!	3,748	2,117	3,475
incinnatif	8,577	2,265	4,452
Denvert	8,188	6,209	7,461
t. Pault	11.648	10,325	15,437
dilwaukee!	4,246	2,810	4,023
Total	118,320	92,531	113,885
	HOGS		
hicagot	37,206	35,130	32,557
Cansas City:	12,487	11,886	11,705
	40 554	49 510	
maha:	46,554	43,512	38,633
3. St. Louist.	31,331		25,710
it. Joseph:	22,295	23,335	
Bioux City!	26,559	24,090	27,997
Wichitat	10,951	7,919	7,408
Jersey City	18,485	42,330	41,009
okla. Cityt		9,262	10,401
Cincinnatis	14,765	8,341	13,700
Denvert		10,444	12,534
st. Pault	33,644	29,130	49,590
Milwaukeet		4.183	5,928
	284,957	249,562	
Total	BHEEP	210,002	441,400
The Language		4,042	11,426
Chicagot Kansas Cityt			11 101
		4,907	11.181
Omaha?	. 12,355	14,259	9,875
E. St. Louis:	1,522		6,013
st. Joseph:		9,049	
Sioux City:		5,786	5,419
Wichitat		897	2,322
New York &			
Jersey City	26,778	36,000	37,220
Okla. Cityt .		1,762	1,731
Cincinnatia .		359	995
Denvert		6,104	10,249
St. Pault	3,508	5,011	6,096
St. Fault	710	411	956
Milwaukee:			-
	77.967	88.587	102.711
Total	. 77,967	88,587	102,711
Total *Cattle and †Federally i	calves.		

§Stockyards receipts for local slaughter, including directs.

LIVESTOCK PRICES AT LOS ANGELES

Prices paid for livestock at Los Angeles, Thursday, February 15, were reported by the U.S. Department of Agriculture as follows:

CALLES.	
Steers, gd	\$35.00 only
Heifers, commercial	29.50 only
Cows, utility and	
commercial	25,25@28.75
Cows, can. & cut	22.00@24.50
Bulls, utility and	
commercial	29.00@82.00
HOGS:	
Gd. & ch., 250-290	999 78 6999 78
Sows, med, to ch	18.00@19.50

BALTIMORE LIVESTOCK

Livestock prices at Baltimore, Md., on Thursday, February 15, were as follows:

Steers, gd. & ch\$32.50@35.50	
Heifers, commercial	
and gd 26.00@32.00	
Cows, commercial 26.00@28.50	
Cows. utility 23.50@25.50	
Cows. can. & cut 21.00@23.50	
Bulls, gd 32,00@33.00	
Bulls, commercial 27.50@31.50	
Bulls, utility 25.00@27.00	
CALVES:	
Vealers, gd. & ch\$38.00@42.00	
Calves, com. & med30.00@37.00	
Calves, cull 20.00@30.00	
HOG8:	
Gd. & ch., 160-240\$23.75@24.75	
Sows, 400/down 19.50@20.00	

CHICAGO LIVESTOCK

Supplies of livestock at the Chicago Union Stockyards for current and comparative periods:

RECEIPTS

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Cattle	Calves	Hogs	Sheep					
Feb. 8 4,310	286	10.307	987					
Feb. 9 1,176	270	10,536	880					
Feb. 10 80	71	4,554	120					
Feb. 1211,528	479	16,101	2,730					
Feb. 13 4,690	274	10,820	1.425					
Feb. 14 7.000	300	9,500	2.500					
Feb. 15 5,200	400	16,000	2,500					
*Week so			-					
far28,418	1,453	52,421	9.155					
Wk. ago27,870	1,364	49,275	7.973					
195032,185		51,377	12,439					
194929,069	1,905	51,741	16,016					
*Including 275 375 hogs and 2, packers.	cattle, 981 sh	5 calve eep dir	es, 12,-					

SHIPMENTS

C	attle !	Calves	Hogs	Sheep
	805 2,669		1,003 $5,660$	126
	77 2,474 1,800	10	1,460 2,802	670
	1,400	16	2,198 2,200 1,000	351 500 300
Wk. ago!	0,043	16 45 66	8,200 6,509 13,879	1,821 3,009 5,007
194916 FEBR			4,545 EIPTS	
Cattle		1951 62,04	2	1950 72,968 4 199

Calves 3,650 4,122 Hogs 137,594 141,754 8heep 20,680 38,166

1	E	I	3)	R	Ţ	J.	Δ	1	8	¥		SHIPME	NTS
												17,771	25,169
Hogs													36,177
Sheep		+	0			0			0		٠	6,759	17,508

CHICAGO HOG PURCHASES

Supplies of hogs page, week ended T	purchased	at Chi-
	Week ended Feb. 15	Weeek ended Feb. 8
uckers' purch hippers' purch		34,856 10,765
Tres-1	40.000	EN. 604

CANADIAN KILL

Inspected slaughter in Canada for the week ended February 3:

CATTLE

CAT	TLE	
	Ended Feb. 3	Same Wk. Last Yr.
Western Canada	7,722 11,803	10,967 12,620
Total	19,525	23,587
но	GB	
Western Canada	28,616 $48,082$	35,076 55,335
Total	76,698	90,411
8207	EEP	
Western Canada	3,161 2,366	2,727 2,574
Total	5,527	5,301

NEW YORK RECEIPTS

Receipts of salable livestock at Jersey City and 41st st., New York market, for week ended February 9:

MEGE	em	iea	r	enrus	try o		
		Cat	tle	Calves	Hogs*	Sheep	
Salable			05	612	623	7	
	s)	.3,02	12	1,276	4,646	12,926	
Previou Salable			12	545	740	3	
Total (incl.	-					
direct	8)	.3,78	N)	2,760	22,488	17,506	

*Including hogs at 31st street.

PACIFIC COAST LIVESTOCK

| Receipts at leading Pacific Coast markets, week ending February 8: Cattle Calves Hogs Sheep Los Angeles 5,200 400 600 ... N. Portland 1,385 200 1,085 200 8. Francisco 450 22 1,450 1,250

PACKERS' PURCHASES

Chi-

Sheep

9,155 7,973 12,439 16,016 6, 12,-ect to

Sheep

1,821 3,009 5,097 6,666

72,968 4,122 41,754 38,166

ASES

t Chi-b. 15:

Weeek ended Feb. 8

55,621

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Feb-

e Wk.

,967 ,587

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,301

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41st

, for

Sheep

12,926

17,506

Sheep 200 1,250 1951

t. OCK Coast

3

Purchases of livestock by packers at principal centers for the week end-ing Saturday, February 10, 1951, as reported to The National Provisioner: CHICAGO

Armour, 2,312 hogs; Swift, 993 hogs; Wilson, 1,650 hogs; Agar, 8,972 hogs; Shippers, 10,401 hogs; Others, 23,279 hogs.

Z3,279 nogs.
Total: 19,757 cattle; 1,622 calves; 47,607 hogs; 3,814 sheep.

KANSAS CITY								
	Cattle	Calves	Hogs	Sheep				
Armour	3,167	368	2,242	1,459				
Cudahy	1,883	330	1,852	621				
Swift	2,341	362	4,337	2,139				
Wilson	729	3	0.00					
Central								
Others	4,864	1	4,056	360				

Total ..13,900 1,064 12,487 4,579 OMAHA

Ca	ttle &		
C	alves	Hogs	Sheep
Armour	6,154	8,330	3,207
Cudaby	4,049	7,225	2,426
Swift	4,272	8,994	3,582
Wilson	2,584	4,238	1,668
Cornbusker	437		
Eagle	29		
Gr. Omaha	163	***	
Hoffman	61		***
Rothschild	462		
Roth	593	***	***
	1,060	***	***
Merchants	44		
Midwest	62		000
Omaha	361	000	
Union	190	40 010	000
Others	0.0.0	12,012	***
Total2	0,521	40,790	10,883
F	ST. L	ATTE	

		Calves		Sheep
		Curren		
Armour .	 2,386	831	7,893	929
	2,597	1,653	9,274	593
Hunter			5,224	
Heil	 		2,480	
Krey	 		3,982	***
Laclede	 		1,357	
Sieloff	 		1,131	
Others	 3,122	761	5,217	160
Shippers	 1,148	865	22,951	
		-		4 400

Total	 9,774	4,110	59,499	1,682
		Calves	Hogs	Sheep
Swift . Armour Others	 2,210	60		4,368 859
Total	7,980		18,634	5,227

1,337 sheep bought direct.

	SIOU	K CITY		
	Cattle	Calves	Hogs	Sheep
Armour	3,858	4	8,664	1,705
Cudahy	2,963	8	11,560	1,795
	2,435	11		1,603
Others Shippers	156		28 12,657	426
Suippers	1,010		20,000	-
Total	15,958	28	39,140	5,529
	WIC	ATIH		
	Cattle	Calves	Hogs	Sheep
Cudahy	984	219	2,933	1,378
Gaggenhein	135			

Guggenheim	135			0.00
Dunn-				
Ostertag.	36			444
Dold			818	***
Sunflower	. 13		65	***
Pioneer				
Excel	268			0.03
Others	1,684	0 0 0	356	553
Total	8,210	219	4,172	1,931
01	KLAH	OMA CI	TY	
	Cattle	Calves	Hogs	Sheep
Armour	1,297	92	1.413	511
Wilson	1,218	156	1,265	1.043
Others	99		1.033	

Others		99	100	1,033	
Does	not	inclu	de 836	catt	1,361 le, 61
calves, direct.	7,969	hogs	and 18	sheep	bought

		NGELE		
(Cattle	Calves	Hogs	Sheep
Armour	240		536	
Cudahy	259		400	**
Swift	123		283	**
Wilson	68			**
Acme	308		***	**
Atlas	544	3	***	**
Clougherty.	31		750	**
Const	175		117	**
Harman	235			**
Luer			676	
Union				
United	267		203	
Others	2,778	250	30	**
Total	5,028	253	2.995	

	DE	NVER		
	Cattle	Calves	Hogs	Sheep
Armour	 1,930	52	2,955	6,107
Swift	 1,298	21	4,315	8,607
Cudahy	 919	23	2,585	1,448
Wilson .	 1,000			
Others	 2,844	189	2,678	809
Total	 8,051	285	12,533	11,971
	CINC	INNAT	I	
	Contain.	Calman	27	CHA.

	CINC	INNAT	I	
		Calves	Hogs	Sheep
Gall's				144
Kahn's				***
Lohrey			1,026	***
Meyer		111	0.0.0	***
Schlachter Northside.		68		30
Northside. Others	9 800	1 141	15 050	90
Others	. 0,002	1,191	10,803	33
Total .	3.757	1.209	16,979	207
	t inch			
calves, 600 direct.				
direct.	ST.	PAUL		
		Calves	Hogs	Sheep
Armour .	3.728			
Bartusch	489	000		-,010
Cudaby .	. 900	115		93
Rifkin				***
Superior	. 1,558			
Swift				
Others	. 1,481	2,401	6,761	608
Total .	.13,129	9,671	40,405	4,206
	FORT	WORT	H	
	Cattle	Calves	Hogs	Sheep
	. 834		1,858	
Quart 64	TAK	497	0.040	0.000

Blue Bonnet	216	4	444	444
Rosenthal.	393	42	***	"i
		1,092		
TOTAL P	ACKI	ER PU	RCHAS	E8
	Week ended eb. 10	Pr	ev.	Cor. week 1950†

Prev. week* 99,073 227,154 50,351 Cattle ...124,862 Hogs ...303,511 Sheep ...54,664 124,392 297,103 72,842 *Does not include E. St. Louis. †Does not include St. Joseph.

CORN BELT DIRECT TRADING

Des Moines, Ia., February 15-Prices at the ten concentration yards and 11 packing plants in Iowa, Minnesota: Hogs, good to choice: 160-180 lbs.\$22.00@22.25

		This Same day
Corn	Belt	hog receipts were:
400-550	lbs.	19.00@20.40
Sows: 270-360		
300-360	lbs.	21.25@22.20
240-300		21.60@22.75
180-240		

						This week estimated	Same day last wk.
Feb.	9					50.000	45,500
Feb.	10					50,000	37,000
Feb.	12					48,000	41,000
Feb.	13					40,000	25,000
Feb.	24	Ī	Ī	Ī		40,000	40.000
Feb.				0		42,000	45,500
					-	_	

CORN-HOG RATIO

The Chicago corn-hog ratio in January was 12.0, which was more favorable to hog producers than the 11.2 ratio for the previous month but the same as the 12.0 ratio reported for January 1950. These ratios were based on No. 3 yellow corn selling for \$1.738, \$1.686 and \$1.291 per bu. in the three months.

LIVESTOCK RECEIPTS

Receipts at 20 markets for the week ended February 10 with comparisons:

	Cattle	Hogs	Sheep
Week to date	204,000	490,000	129,000
Previous week .	174,000	440,000	121,000
Same week	219,000	464,000	174,000
1951 to date1	.334.000	3,634,000	911,000
1950 to	252 000	3 376 000	1 027 000

LIVESTOCK PRICES AT 11 CANADIAN MARKETS

Average prices per cwt. paid for specified grades of steers, calves, hogs and lambs at eleven leading markets in Canada during the week ended February 3 were reported to THE NATIONAL PROVISIONER by the Canadian Department of Agriculture as follows:

	GOOD	VEAL		
	STEERS	CALVES	HOGS*	LAMBS
STOCK YARDS	Up to 1000 lb.	Good and Choice	Gr. B ¹ Dressed	Gd. Handyweights
Toronto	\$29.82	\$36.59	\$32.97	\$36.00
Montreal		38.55	32.87	
Winnipeg	29.74	35.00	31.77	32.28
Calgary	30.83	34.94	88.35	33.55
Edmonton		39.00	83.10	31.50
Lethbridge	29.50		82.97	82.50
Pr. Albert	29.50		31.60	31.00
Moose Jaw	29.00	32.50	31.60	****
Saskatoon		35.50	31.40	29.25
Regina		32.00	31.60	****
Vancouver		35.90	33.35	****

*Dominion government premiums not included.

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40 Years' Experience on the Indianapolis Market

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River Grove, III.





MEAT SUPPLIES AT NEW YORK

MEAT JUTTELES	AI HEW TORK
(Receipts reported by the U.S.D.A.,	Production & Marketing Association)
STEER AND HEIFER: Carcasses	BEEF CURED:
Week ending Feb. 10, 1951 10,802 Week previous	Week ending Feb. 10, 1951 Week previous
cow:	PORK CURED AND SMOKED:
Week ending Feb. 10, 1951 1,756 Week previous 2,156 Same week year ago 2,594	Week ending Feb. 10, 1951 580,300 Week previous 632,059 Same week year ago 746,772
BULL:	LARD AND PORK FATST:
Week ending Feb. 10, 1951 631 Week previous 974 Same week year ago 460	Week ending Feb. 10, 1951 57.754 Week previous 150,633 Same week year ago 155,905
VEAL:	LOCAL SLAUGHTER
Week ending Feb. 10, 1951 8,360 Week previous	CATTLE:
Same week year ago 14,080 LAMB:	Week ending Feb. 10, 1951 7,313 Week previous
Week ending Feb. 10, 1951 27,065	CALVES:
Week previous 27,180 Same week year ago 27,085	Week ending Feb. 10, 1951 5,252 Week previous 6,989
MUTTON:	Same week year ago 8,205
Week ending Feb. 10, 1951 116 Week previous 174 Same week year ago 234	HOGS: Week ending Feb. 10, 1951 18,485 Week previous 42,330 Same week year ago 41,279
HOG AND PIG: Week ending Feb. 10, 1951 9,800	SHEEP:
Week ending Feb. 10, 1951 9,800 Week previous	Week ending Feb. 10, 1951 26,778 Week previous
Week ending Feb. 10, 1951 1,568,879 Week previous	COUNTRY DRESSED MEATS VEAL:
	Week ending Feb. 10, 1951 5,760
BEEF CUTS: Week ending Feb. 10, 1951 95,555 Week previous	Week previous 5,760 Same week year ago 7,241
Same week year ago 138,833	HOG8:
VEAL AND CALF CUTS:	Week ending Feb. 10, 1951 Week previous
Week ending Feb. 10, 1951 3,000 Week previous	Same week year ago 78 LAMB AND MUTTON:
Same week year ago 2,424	Week ending Feb. 10, 1951 92
LAMB AND MUTTON CUTS: Week ending Feb. 10, 1951 3,582	Week previous 9: Same week year ago 11:
Week previous	†Incomplete.

WEEKLY INSPECTED SLAUGHTER

Slaughter at 32 centers during the week ended February 10 was reported by the U. S. Department of Agriculture

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NORTH ATLANTIC	Cattle	Calves	Hogs	& Lamba
New York, Newark, Jersey City Baltimore, Philadelphia	7,318 4,992		18,485 22,919	
NORTH CENTRAL Cincinnati, Cleveland, Indianapolis. Chicago Area St. Faul-Wisc. Group ¹ St. Louis Area ² Sloux City Omaba Kansas City Iowa and So. Minn. ²	9,500 21,410 19,434 9,518 9,147 23,220 12,712 17,436	5,762 26,306 4,819 67 8 819 1,863	59,343 67,768 96,077 55,552 30,461 58,649 32,865 156,980	8,140 8,373 3,358 7,057 17,308 7,279
SOUTHEAST4	3,641	2,069	31,084	****
SOUTH CENTRAL WEST6	16,42	3,378	58,408	
ROCKY MOUNTAIN®	8,708	3 383	13,977	12,376
PACIFIC [†] Grand Total Total week ago Total same week 1950	18,400 181,860 174,741 179,151	57,715 46,964	31,284 723,802 803,222 764,587	159,294 176,802
Uncludes St Paul Se St Paul No	wnort	Minn and	Madison	Milwankee

Includes St. Paul, So. St. Paul, Newport, Minn., and Madison, Milwaukee, Green Bay, Wisc. Includes St. Louis National Stockyards, E. St. Louis, Ill., and St. Louis, Mo. Includes Cedar Rapids, Des Moines, Fort Dodge, Masse City, Marchalltown, Ottumwa, Storm Lake, Waterlao, Iowa, and Albert Les, Austin, Minn, Includes Birminsham, Dothan, Montgomery, Ala, and Albart, Atlanta, Columbus, Moutire, Thomasville, Titon, Ga. Includes So. St. Joseph, Mo., Wichitz, Kans., Oklohoma City, Ukib., Ft. Worth, Texas, "Ischedes Denver, Colo., Ogden and Salt Lake City, Utah. Includes Los Angeles, Vernou, San Francisco, San Jose, Vallelo, Calif.

NOTE: Packing plants included in above tabulations slaughtered approximately the following percentages of total slaughter under federal inspection during December 1950—Cattle, 77.8: calves, 67.7: hogs, 77.0: sheep and lambs, 84.0.

SOUTHEASTERN RECEIPTS

Receipts of livestock at eight southern packing plants located at Albany, Columbus, Moultrie, Thomasville and Tifton, Georgia; Dothan, Alabama; Jacksonville and Tallahassee, Florida, during the week ended February 9:

	Cattle	Calves	Hogs
Week ending February 9	1,396	810	15,250
Week previous	1,392	908 459	20,396 16,172

CLASSIFIED ADVERTISING

POSITION WANTED

SAUSAGE PRODUCTION SUPERINTENDENT AVAILABLE

Experienced in curing, cutting, also qualified in sales. A good organiser. Have been in present position 14 years. Willing to purchase interest in plant to prove my solility. Prefer Mississippi, Texas. Arkansas or Louisians. 46 years of age. Proposition I am willing to offer is worth your investigation. Very best reference, when your lawstigation. Very best reference when your

W-28, THE NATIONAL PROVISIONER 407 S. Dearborn St. Chicago 5, Ill.

SAUSAGE MAKER

Age 34, sobes, reliable, 15 years' experience making full line of sausage items. Desire position as foreman in small or medium size blant. W-66, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

PACKINGHOUSE EXECUTIVE available immedirately. More than 80 years' experience. Thorughly familiar with all phases of the business and can take active management of plant. W-67, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chenge 5, Ill.

WORKING SAUSAGE FOREMAN: Many years' practical experience in sausage, loaves, smoked meats. Fully qualified operator, Quality and cost conscious. Fine references. W-63, THE NATIONAL PROVISIONER, 407 8. Dearborn St., Chicago 5, Ill.

Thoroughly experienced hotel and restaurant sales man, 12 years with leading New York whole saler, desires to relocate south, southwest or well slingle. 35, car. will travel. W-56, THE NATIONAL PROVISIONER, 11 East 44th St., New YOR 17, N. Y.

HELP WANTED

WORKING REFRIGERATION foreman wanted for maintenance and repairs on ammonia and brine systems. State age. experience, salary. Write Box 238, Bellows Falls, Vermont.

HELP WANTED

SUPERINTENDENT

If you were born and reared in the south and have had extensive practical and some executive experience in pork kill, cut, curing, smoking, lard and dry rendering, along with full knowledge of sausage manufacturing, you might be the man we are looking for.

Established, medium size B.A.I plant, cooperative management, financially strong. Located in excellent community in middle Atlantic states. Posi-tion permanent with growth. Write in confidence at once, giving age, if not over 45 and full past experience. Our men know of this ad.

W-58, THE NATIONAL PROVISIONER 407 S. Dearborn St. Chicago 5, Ill.

PORK OPERATIONS FOREMAN

Independent packer in the east, has an opening for a thoroughly qualified pork operations foreman, Medium sized plant processing 800 hogs per day. Salary open. Give all details of experience, education and salary desired in first letter. All replies will be held in confidence.

407 S. Dearborn St., Chicago 5, Ill.

SALESMAN

Wanted to call on locker plants and small slaugh-terers in Indiana, Illinois and Michigan, with a line of machinery, tools, equipment and supplies. State age, experience and starting salary ex-pected. W-64, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

BEEF BONERS AND TRIMMERS

Wanted by established Chicago packing firm. Steady work, all holidays paid for, salary unlimited. We have boners averaging \$125 to \$150 per week. W-68, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago S. Ill.

HELP WANTED

Well established firm interested in several quali-fied men of high caliber, who know how to produce results in meat packing trade in seasoning spices and allied materials. Established terri-tories. Salary or commission basis. W-50, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, III.

ASSISTANT TO SAUSAGE FOREMAN: Young man with experience as assessed maker. Must be capable of handling help and know costs. State experience, age and wage expected. W-35, THE NATIONAL PROVISIONER, 407 8. Dearborn St., Chicago 5, III.

SALESMAN: For packinghouse and rendering machinery. Must be young, experienced, with good producing record. Desirable territory. Salary, expenses and commission. W-26, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

SMALL MIDWESTERN hog killer needs a man for supervision. State qualifications, age and sal-ary expected. W-36, THE NATIONAL PROVI-SIONER, 407 8. Dearborn St., Chicago 5, Ill.

MEAT BUYER wanted to call on wholesalers and provision houses. No experience necessary. W-48, THE NATIONAL PROVISIONER, 11 East 44th St., New York 17, N. Y.

MEAT BONERS wanted. State age, experience, salary. Write Box 338, Bellows Falls. Vermont.

EQUIPMENT WANTED

WANTED: ANDERSON Due Expeller, 500 ten curb press, 5x12 cooker, and 3x6 lard roll. EW-21, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

PLANT WANTED

WANTED TO BENT: Packing plant in Canada, suitable for canning and smoking of perk, products. W-99. THE NATIONAL PROVISIONER, 11 East 44th St., New York 17, N. Y.

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1130 ton Southwark press

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500 ton rd roll. 407 8.

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4-Open top 4 x 13 x 6 storage tanks 34" plate reinforced settling tanks

Pumps - Centrifugal - Steam and Rotary

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10—Stainless 60, 75, and 80 gal. Kettles for immediate delivery (Larger sises new, few weeks delivery).

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2—Dopp seamless 350 and 600 gal. Kettles.

OTHER SELECTED ITEMS

2-5'x9' Anco Cookers; 1-Anco 4'x9' Lard Roll. 75—Rectangular Aluminum Storage tanks, 800, 650, 250 and 200 gals.

1—Sperry 30x30 plate and frame aluminum Filter Press.

1-Self-Adjusting Carton Gluer-Sealer and Compression unit. Used and rebuilt Anderson Expellers, all sizes

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CONSOLIDATED PRODUCTS CO., INC. 14-19 Park Row New York 7, N. Y. Phone: BArclay 7-0600

ANDERSON EXPELLERS

All models. Rebuilt, guaranteed, or AS IS. Pittock and Associates, Glen Riddle, Pennsylvania.

FOR SALE: One 8 section French oil machine. Screw press or expeller in good condition, \$7500.00. Wm. Stappenbeck Rendering Co., 2268 Browncroft Blvd., Bochester 10, N. Y.

DO-ALL MEAT and BONE SAW: Slightly used. Model No. WS-15, large size, will sell reasonable. Greenville Meat Market, 225 S. Main St., Greenville, S. C.

FOR SALE: Grinder, Buffalo No. 66, 25 H.P., complete, knives, 6 hard steel plates, 3 years old, guaranteed, excellent condition, \$1,375.00 F.O.B. Rend-O Fat Company, 2801 Humboldt Ave., De-

PLANTS FOR SALE

WHOLESALE MEAT COMPANY for sale, in thriving industrial city in heart of corn belt, Large cooler, 25 x 25, walk-in freezer and all necessary equipment to carry on volume meat business. In-formation furnished to responsible parties only. F8-71, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

BUILDING FOR SALE: Block and cement building 70 x 180, located on 6 acres of ground, in trade territory of 600,000 people. 4 years old. Very suitable for packing plant. An opportunity for yeu. F8-65, THE NATIONAL PROVISIONER, 407 8. Dearborn St., Chicago 5, Ill.

PLANTS FOR SALE

RENDERING PLANT FOR SALE

Choice Southwest location. Two cooker plant, one 400-ton press, six 1948 trucks, steel bodies, one 90 H.P. boiler, gas fired, all automatic, with return system. Two grense storage tank cars. One 40 H.P. crackling grinder. Excellent sewerage, and plenty water supply. City 350 thousand population, only plant nearby. Two-story concrete plant, all equipment new and very good condi-tion, now running four to five cooks per day. Price \$95,000. This plant will bear close investigation, good reason for selling.

F8-61, THE NATIONAL PROVISIONER Chicago 5, Ill. 407 S. Dearborn St.

FOR BALE or LEASE

FOR BALE or LEASE
Slaughter bouse, packing plant. Concrete and
steel construction. 18,000 square feet, 2 floors,
elevator, railroad spur and loading platforms.
All equipment and buildings in A-1 condition
ready to operate. Present capacity 150 cattle or
800 hogs per day. In the heart of the cattle
and sheep country. Plenty of hogs available also.
Partner disagreement. Will sell or lease. Must
be seen to be appreciated. Write to T. Capri,
Casper Packing Co., P. O. Box 1088, Casper,
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PLANT FOR SALE

Business established over 40 years. Now located in four year old masoury building. Lovely living quarters. In small town with routes and store trade. Slaughtering, cutting and processing. On main highway. Good money maker.

FS-73. THE NATIONAL PROVISIONER Chicago 5, Ill. 407 S. Dearborn St.

BUSINESS OPPORTUNITIES

Would like to represent line of merchandise requiring refrigeration. Have large cooler 25 x 25 and walk-in freezer. Can handle large volume of merchandise. Located in industrial city in midwest farming area. W-72, THE NATIONAL PROVISIONER, 407 S. Dearborn St., Chicago 5, Ill.

FOR SALE: One-half interest in a large mid-west meat packing plant. Buyer must be experienced meat packer, capable of assuming full active management for this company. Will consider merging with successful processor doing \$3 to \$5 million volume in pork and beef in the eastern part of the country. Will deal with principles only, FS-70, THE NATIONAL PROVISIONER, 407 8. Dearborn \$t., Chicago 5, Ill.

Livestock Buyers and Sellers

Essential "Pocket Calculator" giving live and dressed carcass costs of cattle, sheep and hogs. Postpaid \$1.

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BARLIANT'S



We list below some of our current offerings for sale of machinery and equipment available for prompi hipment at prices garbat F.O.B. shipping points. Write for Our Bulletins—issued Regularly.

Sausage & Smokehouse Equipment

HP. motor, with hopper, plates, knives, etc., only 3 years old, ex-	
knives, etc., only 3 years old, ex-	
cellent cond. \$3236—GRINDER: Globe \$9504-66, with 25	1000.00
3236 GRINDER: Globe \$9504-66, with 25	
HP. motor, excellent cond	1150.00
2989-GRINDER: Cleveland, with 25 HP.	
motor, Globe head and worm	750.00
3327-GRINDER: Buffalo 256-B, with 71/9	
HP, motor, excellent cond	565.00
2735-GRINDER: Delta Machine Co. 232.	
(NEW, NEVER USED), 2 HP	375.00
2663-SILENT CUTTER: Buffalo \$43-B,	
with knives, coupling & stand less	
motor	595.00
3362-SILENT CUTTER: Buffalo 228.	
V-Belt pulley	225.00
3254 SAUSAGE STUFFER: Anco. 4002.	
with stuffing cocks, new gaskets,	
reconditioned, guaranteed	900.00
3361-SAUSAGE STUFFER: Globe, 100\$	
3328-SAUSAGE CAGES: (30) 42x36x50",	800.00
4 sta., no rollers, for 42" sticks ea.	20.00
3324-SLICER: U.S. Heavy Duty 23, with	20.00
stainless steel shingling conveyor	9150 00
2638-SLICER: U.S. Model F, excellent	2100.00
2006-SLIUME: U.S. Mouel F, excellent	250.00
cond. 3334—BAND SAWS: (5) Do-Ali 1½ HP.,	800.00
stainless tables, (NEW—IN ORIGI-	
NAL CRATES) List Price \$595.00 for limited time	
	495.00
3330—HAM & BACON TREES: (40)	400.00
3830-HAM & BACON TREES: (40)	
(NEW) Similar to Globe, 3 sta. 38"	12.00
wide x 54" high plus trolleysca.	12.00
1105-LOAF PANS: Aluminum Wearever,	
6g with sliding lids, like new	1.30
1752-HOY LOAF MOLDS: Stainless steel	
\$5-Sea.	8.25
TROLLEYS:	-
Hindquartersea.	.00
Forequartersea.	.70
Heavy Beef 6" Hooksea.	.70
Sheep Trolleys double hooksen.	.80
Dandening Fauitment	

Rendering Equipment

2229-HYDRAULIC PRESS: Anco, 300	
Ton, with 8"x1"x12" pump	2350.00
3041-HYDRAULIC PRESS: 150 ton, Anco	
complete with hydraulic pump	1250.00
1999-COOKER: 4x9 Oil & Waste Saving	
Machine Co. (NEW-NEVER USED)	
less motor	2800.00
3317-HASHER-WASHER: Dupps, 30"x12"	
cyl. 15 HP. motor, used, 1 year old	2250.00
2559-HASHER-WASHER: Combination,	
Globe, 12' Lg. x 30" wide	850.00

Miscellaneous	
3323-BEEF CASING LAYOUT:	
Beef Casing Cleaner, Boss, inc.	
brushes, recently purchased 3 HP.	
motor, Anco. Middle Fatting Table	
used approx. 2 mo., Globe Trimming	975.00
& Sliming Table, used approx. 2 mo. 3329—BAKE OVENS: (2) revolving, 108	B112.00
loaf cap., gas fired, motor driven ea.	A95 00
3201—PUMP: Gould, Factory reconditioned,	1920.00
size 6x12, inc. 4 V-belts, 48" fly-	
wheel, motor sheave for 1750 RPM.	
with air chamber	275.00
1506-LABELER: Burt \$10, complete with	
motor, adjustable, will handle up	
to gallon size cans	475.00
3363-PORTABLE ELEVATOR: Shoplifter,	
Electric, 500g Economy Engineering,	250.00
1/3 HP	800.00
60 gal. cap., with cover, draw-off	
valve	200.00
3172-KETTLES: Aluminum, 300 gal	525.00
Aluminum, 250 gal	475.00
Stainless clad, 150 gal	375.00
(4) Stainless clad. 40 gal	115,00

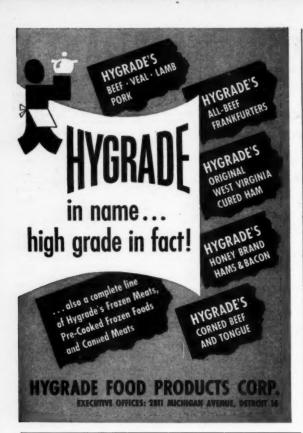
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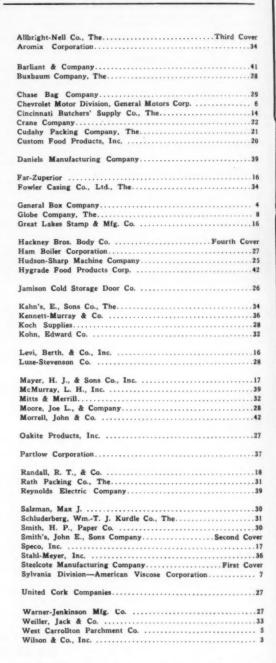
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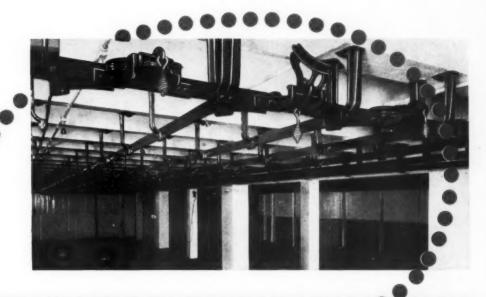
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ABE



While every precaution is taken to insure accuracy, we cannot guarantee against the possibility of a change or omission in this index.

The firms listed here are in partnership with you. The products and equipment they manufacture and the services they rendered educated to help you do your work more efficiently, more economically and to help you make better products which you can merchandise more profitably. Their advertisements offer opportunities to you which you should not overlook.



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ANCO Overhead Track Switches are preferred in most plants because of long wearing qualities and the ease with which they are installed. They are made of a special composition of the best grades of cast iron and carefully assembled for true alignment with the track.

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mes SAUSAGE COMPANY P. D. BOX 1711 - RALEIGH, N. C.



PURE PORK SAUSAGE

"The Ham Makes it Different"



Mr. T. J. Hackney Hackney Bros. Body Co., Wilson, N. C.

Here's a picture of fourteen Hackney Refrigerator Bodies in our North Carolina Fleet. Here's a picture of fourteen Hackney Heirigerator Hodies in our Horth Garolina Fleet.
Thought you'd like to see it. As you know, we now operate 25 of your bodies in North

Since we purchased our first body from you in 1939 we've bought nothing else. That Since we purchased our first body from you in 1939 we've bought nothing else. That first body is still operating. After two days on the route it still returns with the temperature within ten degrees of what it was when it started out. All our Hackney bodies do as well. They'll leave the plant with up to 8,000 pounds of sausage items. They'll leave the plant with up to 8,000 pounds of sausage items. They'll leave the plant with up to 8,000 pounds of sausage items. Carolina and Virginia. bodies do as well. They'll leave the plant with up to 8,000 pounds of sausage froms.

Before they return, the doors have been opened about 175 times, but the temperature in the body holds. The meat is kept fresh - very salable.

Your bodies make a good advertising medium for us, too. The JONES SAUSAGE name is displayed everywhere our products are for sale. We like that.

But the real reason we buy your bodies, is because of their low operating cost. They But the real reason we buy your bodies, is because of their low operating cost. They seldom need repairs. Even refrigerating them at our salesmen's homes doesn't cost us \$3.00 per month. That's economical refrigeration.

When we were a small firm, Hackney took care of us OK! How that we're growing, you're

still doing a good job for us. Yours very truly,

Thanks, Mr. Jones, for your nice letter. We have tried to provide you with bodies that would meet your needs. We're mighty happy we have been successful . . that our bodies are delivering your sausage in good sales condition . . . at low cost.

If you are in need of experienced help in selecting better insulated and refrigerator bodies, our factory trained sales engineers are at your beck and call.



Hackney Bros. Body Co. WILSON, N. C. **PHONE 2141**

